

### **ORIGINAL**

As filed with the Securities and Exchange Commission on March 20, 2008 File No. 24-10058

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

# POST-QUALIFICATION AMENDMENT NO. 7 TO THE FORM 1-A REGULATION A OFFERING STATEMENT UNDER THE SECURITIES ACT OF 1933

#### DELHI BANK CORP.

(Exact name of issuer as specified in its charter)

#### New York

(State or other jurisdiction of incorporation or organization)

#### 124 Main Street Delhi, New York 13753 (607) 746-0700

(Address, including zip code, and telephone number, including area code of issuer's principal executive offices)



Mr. Robert W. Armstrong President and Chief Executive Officer Delhi Bank Corp. 124 Main Street Delhi, New York 13753 (607) 746-0700

(Name, address, including zip code, and telephone number, including area code, of agent for service) With Copies to:

Paul M. Aguggia, Esq. Christina M. Gattuso, Esq. Muldoon Murphy & Aguggia LLP 5101 Wisconsin Avenue, N.W. Washington, District of Columbia 20016 (202) 362-0840

6712

(Primary Standard Industrial Classification Code Number) 141777653

(I.R.S. Employer Identification Number)

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#### PART I NOTIFICATION

#### Item 1. Significant Parties

(a) <u>Directors of Delhi Bank Corp.</u>

Timothy C. Townsend, Chairman of the Board Robert W. Armstrong, Director Raymond Christensen, Director Andrew F. Davis III, Director Michael E. Finberg, Director Bruce J. McKeegan, Director Ann S. Morris, Director Paul J. Roach, Director

The business address of each director is:

Delhi Bank Corp. 124 Main Street Delhi, New York 13753

(b) Officers of Delhi Bank Corp.

Robert W. Armstrong, President and Chief Executive Officer Suzanne L. MacDonald, Vice President Peter V. Gioffe, Treasurer Gretchen E. Rossley, Secretary

The business address of each officer is:

Delhi Bank Corp. 124 Main Street Delhi, New York 13753

- (c) Not Applicable.
- (d) CEDE & Co., the nominee of the Depository Trust Co., 55 Water Street, New York, New York 10041 and The Delaware National Bank of Delhi Employee Stock Ownership Plan, c/o The Delaware National Bank of Delhi, 124 Main Street, Delhi, New York 13753, are record owners of 5 percent or more of Delhi Bank Corp.'s common stock, par value \$1.00.
- (e) The issuer is not aware of any beneficial owners of 5 percent or more of any class of its equity securities.
- (f) There are no promoters in connection with this offering.
- (g) The Delaware National Bank of Delhi, 124 Main Street, Delhi, New York 13753 is a wholly owned subsidiary of Delhi Bank Corp. Delaware National Realty Corp. is a wholly owned subsidiary of The Delaware National Bank of Delhi.

(h) Counsel to Delhi Bank Corp. is:

Muldoon Murphy & Aguggia LLP 5101 Wisconsin Avenue, NW Washington, DC 20016.

- (i) There are no underwriters in connection with this offering.
- (j) Not applicable.
- (k) Not applicable.
- (l) Not applicable.
- (m) Not applicable.

#### Item 2. Application of Rule 262

No persons identified in response to Item 1 are subject to any of the disqualification provisions set forth in Rule 262.

#### Item 3. Affiliate Sales

Not applicable.

#### Item 4. Jurisdictions in Which Securities Are to be Offered

- (a) No securities are to be offered by underwriters, dealers or salespersons in connection with this offering.
- (b) The common stock to be offered by Delhi Bank Corp. pursuant to the Company's Dividend Reinvestment Plan will be offered to Delhi Bank Corp.'s existing security holders, who reside in the States of Connecticut, Delaware, Florida, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Ohio, South Carolina, Vermont and Virginia. The Dividend Reinvestment Plan and any shares sold by Delhi Bank Corp. pursuant to such Plan are being offered to existing security holders of Delhi Bank Corp. by delivery of the Offering Circular by U.S. Mail.

#### Item 5. Unregistered Securities Issued or Sold Within One Year

None.

#### Item 6. Other Present or Proposed Offerings

There are no other present or proposed offerings.

#### Item 7. Marketing Arrangements

(a) There is no arrangement to limit or restrict the sale of other securities of the same class as those to be offered for the period of distribution, to stabilize the market for any securities to be offered, or for withholding commissions.

Purchases and sales of Delhi Bank Corp. common stock in the open market are processed by the brokerage firm of Howe Barnes Hoefer & Arnett, Inc., who has agreed to be a market maker for Delhi Bank Corp. common stock.

(b) No underwriter will be used in connection with this offering.

#### Item 8. Relationships with Issuer Experts Named in Offering Statement

Dannible & McKee, LLP is Delhi Bank Corp.'s independent auditor. Dannible & McKee, LLP is neither employed by Delhi Bank Corp. on a contingent basis nor does Dannible & McKee, LLP have a material interest in Delhi Bank Corp. or its subsidiary.

#### Item 9. Use of Solicitation of Interest Document

There will be no use of a solicitation of interest document in connection with this offering.

# PART II OFFERING CIRCULAR

#### OFFERING CIRCULAR

DELHI BANK CORP. 124 Main Street Delhi, New York 13753 (607) 746-0700

#### OFFERING 165,000 Shares of Common Stock

We are offering to our stockholders residing in the State of New York and certain other states shares of our common stock through participation in a Dividend Reinvestment and Optional Cash Purchase Plan (the "Plan").

We are authorized to issue up to 262,500 shares of our common stock under the Plan. The maximum amount of common stock that we may issue or sell, from time to time, under the Plan, is subject to a maximum limitation which limits the aggregate consideration that we receive for all securities sold pursuant to this offering, and for the sale of any other securities which we are required to integrate with this offering under the rules of the Securities and Exchange Commission, to no more than \$5.0 million. In order to comply with this requirement and taking into account the number of shares that have been sold to date under the Plan, we have reduced the number of shares that we are authorized to issue under the Plan to 165,000 shares. To date, we have sold 21,026 shares under the Plan, as adjusted to reflect a three-for-two stock split paid on March 21, 2006. The Plan provides our stockholders with a convenient and economical way to purchase additional shares of our common stock by reinvesting the dividends paid on such shares. Stockholders may also make voluntary quarterly cash payments to purchase additional shares of common stock under the Plan. The Plan is intended to benefit long-term investors who wish to increase their investment in our common stock.

The Delaware National Bank of Delhi, a wholly owned subsidiary of Delhi Bank Corp. and our transfer agent, will act as the Plan Administrator and purchase shares of our common stock directly from us at fair market value, in the open market, or in negotiated transactions to fund the Plan. Our common stock is quoted on the Pink Sheets Electronic Quotation Service under the symbol "DWNX." As of March 20, 2008, the market price per share of the common stock was \$29.25.

	Price to Public (1)	Proceeds to Issuer or Other Person (2)(3)(4)
Per Share of Common Stock, Par Value \$1.00 Per Share	\$29.25	\$29.25
Total (165,000 shares)	\$4,826,250	\$4.826,250

Price per share is based upon the market price per share (\$29.25) as of March 20, 2008. Actual price of shares purchased under the Plan will depend on the market price of our shares on the dividend investment date.

Investment in our common stock involves risk. See "Risk Factors," beginning on page 3.

The United States Securities and Exchange Commission (the "Commission") or any state securities regulator does not pass upon the merits of or give its approval to any securities offered or the terms of the offering, nor does it pass upon the accuracy or completeness of any offering circular or other selling literature. These securities are offered pursuant to an exemption from registration with the Commission; however, the Commission has not made an independent determination that the securities offered hereunder are exempt from registration.

The securities offered hereby are not savings or deposit accounts and are not insured by the Federal Deposit Insurance Corporation or any other governmental agency.

The date of this offering circular is March 20, 2008.

The proceeds to the issuer are subject to a maximum limitation so that the aggregate consideration that we receive for all securities sold pursuant to this offering, and for the sale of any other securities, which we are required to integrate with this offering under the rules of the Securities and Exchange Commission, shall not exceed \$5.0 million. As of the date of this offering circular we have received gross proceeds of \$467,913 for securities sold pursuant to this offering.

<sup>(3)</sup> There are no underwriters in connection with the Plan.

<sup>(4)</sup> Does not include expenses of the Plan incurred and paid by us since implementation of the Plan in the amount of approximately \$176,000.

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#### **Summary**

The following information is a summary of the significant terms of the Plan. You should carefully read this offering circular and the financial statements and the notes thereto, to understand fully the terms of the Plan, as well as the other considerations that are important to you in making a decision about whether to participate in the Plan. You should pay special attention to the "Risk Factors" section of this offering circular to determine whether participation in the Plan is appropriate for you. As used in this offering circular, "we," "us" and "our" refer to Delhi Bank Corp. and our wholly owned subsidiary, The Delaware National Bank of Delhi (referred to herein as The Delaware National Bank), depending on the context.

#### The Companies

#### Delhi Bank Corp.

124 Main Street Delhi, New York 13753 (607) 746-0700

### The Delaware National Bank of Delhi

124 Main Street
Delhi, New York 13753
(607) 746-0700

We are a registered bank holding company, which owns 100% of the outstanding capital stock of The Delaware National Bank. Our primary business is that of The Delaware National Bank.

The Delaware National Bank, a national bank, opened for business in 1865. We are a full-service commercial bank. We attract deposits from the general public and use those funds to originate one- to four- family residential mortgage loans and commercial real estate mortgage loans, commercial loans and consumer loans in Delaware County, New York. Additionally, we provide trust services through The Delaware National Bank's trust department. The Delaware National Bank currently operates out of its offices in Delhi, New York, Margaretville, New York and Davenport, New York.

#### The Dividend Reinvestment and Optional Cash Purchase Plan

#### Securities Offered

Up to \$4.8 million in aggregate principal amount of Delhi Bank Corp. common stock, par value \$1.00 or a total of 165,000 shares, as adjusted for a three-for-two stock split of the Delhi Bank Corp. common stock, paid on March 21, 2006. To date we have sold 21,026 shares under the Plan for gross proceeds of \$467,913.

### The Dividend Reinvestment and Optional Cash Purchase Plan

We are offering shares of our common stock through participation in the Plan. In order to participate in the Plan, you must be a stockholder of the Company and a resident of one of the following states: Connecticut, Delaware, Florida, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Ohio, South Carolina, Vermont and Virginia.

#### Administration of the Plan

The Delaware National Bank, a wholly owned subsidiary of Delhi Bank Corp., will administer the Plan.

#### Eligibility

All holders of record of at least one (1) whole share of our common stock who are residents of the States of Connecticut, Delaware, Florida, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Ohio, South Carolina, Vermont and Virginia are eligible to participate in the Plan.

#### **Participation**

Participation in the Plan is entirely voluntary. To participate in the Plan, a stockholder must complete the Authorization Form and return it to us. It is important that you read carefully "Delhi Bank Corp. Dividend Reinvestment and Optional Cash Purchase Plan."

#### Reinvestment Dividends

Dividends will be reinvested in those months in which regular cash dividends are paid on our common stock. Shares purchased directly from Delhi Bank Corp. with reinvested dividends will be purchased on the dividend investment date.

#### **Dividend Investment Date**

The dividend investment date is the dividend payment date of our regular dividend. If the dividend investment date falls on a day that is not a trading day, the dividend investment date is deemed to be the prior trading day.

#### **Optional Purchases**

Any optional cash payment you wish to make must not be less than \$25 per investment nor may your payments total more than \$2,500 per calendar quarter. You may send cash payments on a quarterly basis, however, payments must be received by the Plan Administrator no later than ten (10) calendar days, but no more than thirty (30) calendar days, prior to the dividend payment date. Optional cash payments will be invested on the dividend investment date, which is the same date as the dividend payment date. You need not participate in the reinvestment option to make optional cash payments.

#### Source of Common Stock Purchased Under the Plan

Shares of common stock will be purchased directly from Delhi Bank Corp. and will be either authorized but unissued shares or shares held in treasury of Delhi Bank Corp. To date, shares purchased under the Plan have been from shares held in our treasury.

#### Price of Common Stock Purchased Under the Plan

The price of the shares of our common stock purchased under the Plan from us will be the average of the high and low sales prices of our common stock as quoted on the Pink Sheets Electronic Quotation Service for the four (4) weeks preceding the applicable dividend investment date.

#### Certificates for Shares Held Under the Plan

The Plan Administrator will hold all shares purchased for the benefit of plan participants in non-certificated (book-entry) form. Plan participants will receive an account statement showing the number of shares purchased for their account under the Plan.

#### **Termination of Participation**

Plan participants may withdraw from the Plan completely at any time by notifying the Plan Administrator in writing to that effect. If you cease to be a stockholder of Delhi Bank Corp., you will no longer be eligible to participate in the Plan.

#### **Risk Factors**

An investment in our common stock involves a high degree of risk, including the possible loss of principal invested. You should carefully consider the following risk factors, in addition to the information contained elsewhere in this offering circular, before investing in our common stock.

#### **Risks Related to Our Business**

#### Our commercial real estate loan portfolio may expose us to increased lending risks.

At December 31, 2007, \$20.1 million, or 28.7%, of our loan portfolio consisted of commercial real estate loans. These types of loans generally expose a lender to greater risk of non-payment and loss than one- to four-family residential mortgage loans because repayment of the loans often depends on the successful operation of the property and the income stream of the borrowers. Such loans typically involve larger loan balances to single borrowers or groups of related borrowers compared to one- to four-family residential mortgage loans. In addition, since such loans generally entail greater credit risk than one- to four-family residential mortgage loans, we may need to increase our allowance for loan losses in the future to account for the likely increase in probable incurred credit losses associated with the growth of such loans. Also, our commercial real estate loan borrowers may have more than one loan outstanding with us. Consequently, an adverse development with respect to one loan or one credit relationship could expose us to a significantly greater risk of loss compared to an adverse development with respect to a one- to four-family residential mortgage loan.

#### Rising interest rates may hurt our earnings and asset value.

Short-term market interest rates (which we use as a guide to price our deposits) have until recently risen from historically low levels, while longer-term market interest rates (which we use as a guide to price our longer-term loans) have not. This "flattening" of the market yield curve has not had a negative impact on our interest rate spread and net interest margin. For the year ended December 31, 2007, our net interest margin decreased 18 basis points to 4.07% from 4.25% at December 31, 2006. If short-term interest rates rise, and if rates on our deposits and borrowings reprice upwards faster than the rates on our long-term loans and investments, we would experience compression of our interest rate spread and net interest margin, which could have a negative effect on our profitability. Recently, however, the U.S. Federal Reserve decreased its target for the federal funds rate from 5.25% to 2.25%. Decreases in interest rates can result in increase prepayments of loans and mortgage-related securities, as borrowers refinance to reduce their borrowing costs. Under these circumstances, we are subject to reinvestment risk as we may have to redeploy such loan or securities proceeds into lower-yielding assets, which might also negatively impact our income.

Changes in interest rates also affect the value of our interest-earning assets, and in particular our securities portfolio. Generally, the value of fixed-rate securities fluctuates inversely with changes in interest rates. Unrealized gains and losses on securities available for sale are reported as a separate component of equity, net of tax. Decreases in the fair value of securities available for sale resulting from increases in interest rates could have an adverse effect on stockholders' equity.

Because most of our borrowers are located in Delaware County, New York, a downturn in the local economy or a decline in local real estate values could cause increases in nonperforming loans, which could hurt our profits.

A majority of our loans are secured by real estate or made to businesses in Delaware County, New York. As a result of this concentration, a downturn in the local economy could cause increases in nonperforming loans, which could hurt our profits. A sharp decline in real estate values could cause some of our mortgage loans to become inadequately collateralized, which would expose us to a greater risk of loss. Additionally, a decline in the economy of Delaware County could have a material adverse effect on our business, including the demand for new loans, refinancing activity, the ability of borrowers to repay outstanding loans and the value of loan collateral, and could adversely affect our asset quality and net income.

### Our allowance for loan losses may not be sufficient to cover actual loan losses which could adversely impact our earnings.

We make various assumptions and judgments about the collectibility of our loan portfolio, including the creditworthiness of our borrowers and the value of the real estate and other assets serving as collateral for the repayment of many of our loans. In determining the amount of the allowance for loan losses, we review our loans and our loan loss experience, and we evaluate economic conditions. If our assumptions are incorrect, our allowance for loan losses may not be sufficient to cover losses inherent in our loan portfolio, resulting in additions to our allowance. Material additions to our allowance would materially decrease our net income.

In addition, bank regulators periodically review our allowance for loans losses and may require us to increase our provision for loan losses or recognize further loan charge-offs. Any significant increase in our allowance for loan losses or loan charge-offs that may be required by these regulatory authorities could have a material adverse effect on our financial condition and results of operations.

#### Strong competition within our market area could hurt our profits and slow growth.

We face intense competition both in making loans and attracting deposits. Price competition for loans and deposits might result in us earning less on our loans and paying more on our deposits, which reduces net interest income. Some of the institutions with which we compete have substantially greater resources and lending limits than we have and may offer services that we do not provide. We expect competition to increase in the future as a result of legislative, regulatory and technological changes and the continuing trend of consolidation in the financial services industry. Our profitability depends upon our continued ability to compete successfully in our market area.

### We operate in a highly regulated environment and we may be adversely affected by changes in laws and regulations.

We are subject to extensive regulation, supervision and examination by the Federal Reserve Board, the Office of the Comptroller of the Currency, our chartering authorities and by the Federal Deposit Insurance Corporation, as insurer of our deposits. Such regulation and supervision govern the activities in which an institution and its holding company may engage, and are intended primarily for the protection of the insurance fund and depositors. Regulatory authorities have extensive discretion in their supervisory and enforcement activities, including the imposition of restrictions on our operations, the classification of our assets and determination of the level of our allowance for loan losses. Any change in such regulation and oversight, whether in the form of regulatory policy, regulations, legislation or supervisory action, may have a material impact on our operations. In addition to governmental supervision and regulation, we will be subject to changes in federal and state laws, including changes in tax laws applicable to real estate investment trusts, which could affect our net operating results.

#### Risks Related to This Offering

#### Issuance of shares to fund the Plan may dilute your ownership interest.

The Plan allows us to issue authorized but unissued shares to fund the Plan. The issuance by us of authorized but unissued shares pursuant to the Plan will increase the number of shares outstanding. Consequently, any increase in the number of shares outstanding pursuant to the Plan will result in a dilution of the proportionate voting rights of current stockholders and net income per share and stockholders' equity per share will decrease as a result of the additional shares outstanding. If shares are purchased in the open market by an outside administrator, there will be no dilutive effect on our stockholders. Since the inception of the Plan in August 2003, we have issued 21,026 shares from our treasury shares to fund the Plan.

#### There is a limited market for our common stock, which may negatively affect the market price.

Our common stock is currently quoted on the Pink Sheets Electronic Quotation Service. Purchases and sales of our common stock are being processed by the brokerage firm of Howe Barnes Investments, Inc., which has

agreed to be a market maker for our common stock. There is no guarantee that there will continue to be a market for our common stock. You may not be able to sell all of your shares of our common stock on short notice and the sale of a large number of shares at one time could temporarily depress the market price. There may also be a wide spread between bid and asked price for the common stock. When there is a wide spread between the bid and asked price, the price at which you may be able to sell our common stock may be significantly lower than the price at which you could buy it at that time.

#### We cannot guarantee future payment of dividends.

As a bank holding company, our ability to pay dividends is primarily a function of the dividend payments we receive from The Delaware National Bank. In 2007, we declared dividends of \$.70 per share. It is the Board of Directors' present intention to continue our current dividend payment policy. There is no assurance that we will continue to pay dividends in the future or that the amount of such dividends, if paid, will equal or exceed past dividends. The payment of future dividends will depend upon The Delaware National Bank's earnings, financial condition, restrictions under applicable law and regulations and other factors relevant at the time the Board of Directors considers any declaration of dividends.

Because our common stock is not registered under the Securities Exchange Act of 1934, as amended, there is less public information about Delhi Bank Corp. available as compared to companies whose securities are registered.

We are not a reporting company under the Securities Exchange Act of 1934, as amended ("Exchange Act"), and are therefore not required to file periodic reports which contain detailed financial and other information, such as Annual Reports Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and other reports. We are not required to provide our stockholders with a proxy statement in compliance with Schedule 14A under the Exchange Act. As a result, there may not be current information available to the public upon which investors may base decisions to buy and sell our common stock.

In the future, if we have more than 500 holders of record of our common stock, we would be required to register the common stock under the Exchange Act and provide audited annual financial statements, quarterly summary financial statements, an annual report to stockholders and a proxy statement in compliance with the Exchange Act. As of December 31, 2007, we had 332 record holders of our common stock. Eligibility to participate in the Plan is limited to current stockholders residing in the States of Connecticut, Delaware, Florida, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Ohio, South Carolina, Vermont and Virginia. Accordingly, we do not believe that our record holders will exceed 500 as a result of participation in the Plan or at any time in the foreseeable future.

#### No interest will be paid on optional cash payments.

No interest is paid on your optional cash payments pending their investment in our common stock.

# Delhi Bank Corp. Dividend Reinvestment and Optional Cash Purchase Plan

On April 17, 2003, our Board of Directors voted to adopt this Plan under which authorized but unissued shares of Delhi Bank Corp.'s common stock are available for issuance and sale to our stockholders who reside in the State of New York, as well as certain additional states. The Plan was amended on February 28, 2006, March 13, 2007 and March 11, 2008. Stockholders who do not wish to participate in the Plan will continue to receive cash dividends, if and when declared.

The following, in question and answer format, describes the terms and conditions of the Plan, as in effect on the date of this offering circular.

#### **PURPOSE**

#### 1. What is the purpose of the Plan?

The purpose of the Plan is to provide participants with a simple and convenient method to buy additional shares of Delhi Bank Corp. common stock by reinvesting cash dividends and making optional cash payments. We expect that generally all Plan purchases will be directly from Delhi Bank Corp., either through original issue shares or shares we have reacquired and hold as treasury shares. To the extent that such additional shares are purchased directly from Delhi Bank Corp., we will receive additional funds to be used for general corporate purposes.

#### 2. What are the advantages of the Plan?

- (a) The Plan provides participants with the opportunity to reinvest cash dividends paid on all of their shares of common stock in additional shares of Delhi Bank Corp.'s common stock.
- (b) No brokerage commissions or service charges are paid by participants in connection with any purchase of shares made under the Plan, unless such shares are purchased through open market purchases.
- (c) All cash dividends paid on participants' shares can be fully invested in additional shares of Delhi Bank Corp. common stock because the Plan permits fractional shares to be credited to Plan accounts. Dividends on such fractional shares, as well as on whole shares, will also be reinvested in additional shares which will be credited to Plan accounts.
- (d) Periodic statements reflecting all current activity, including share purchases and latest Plan account balance, simplify participants' record keeping.

#### **ADMINISTRATION**

#### 3. Who administers the Plan?

The Delaware National Bank of Delhi (the "Bank"), a wholly owned subsidiary of Delhi Bank Corp., acts as the stock transfer agent for Delhi Bank Corp., and will administer the Plan. The Delaware National Bank, as Plan Administrator, will receive and invest your cash contributions, maintain your Plan account records, issue periodic account statements and perform other duties related to the Plan. Shares purchased under the Plan are registered in your name in non-certificated form (book-entry) and are credited to your account in the Plan. We may appoint a new third-party plan administrator at any time within our sole discretion.

You may contact the Plan Administrator by mail or telephone at the address and telephone number set forth in Question 37.

#### **ELIGIBILITY**

#### 4. Who is eligible to participate in the Plan?

All holders of record of at least one whole share of Delhi Bank Corp. common stock who are residents of the States of Connecticut, Delaware, Florida, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Ohio, South Carolina, Vermont and Virginia are eligible to participate in the Plan. If the shares you hold are in your own name, you may participate directly in the Plan. If your stock is registered in another party's name (e.g., in a broker's "street name" or in the name of a bank nominee), you must become a stockholder of record by having the shares transferred into your name. Shares held in the name of a broker or bank nominee are not eligible for reinvestment under the Plan. Stockholders who reside in jurisdictions other than those set forth above are not eligible to participate in the Plan.

#### **PARTICIPATION**

#### 5. How does an eligible stockholder participate?

Participation in the Plan is entirely voluntary. To participate in the Plan, a stockholder must complete the enclosed Authorization Form and return it to us in the envelope provided. Additional copies of the Authorization Form will be provided from time to time to the holders of Delhi Bank Corp.'s common stock, and you may obtain one at any time by writing to Delhi Bank Corp. Dividend Reinvestment Plan, The Delaware National Bank of Delhi, 124 Main Street, Delhi, New York 13753.

If your shares of common stock are registered in multiple accounts, you should complete an Authorization Form for each account.

The Plan Administrator must receive a properly completed Authorization Form at least five (5) business days before a dividend record date in order for those dividends to be reinvested under the Plan. Those stockholders who do not elect to participate in the Plan will continue to receive dividends at such times as dividends are paid to all stockholders.

#### 6. When may an eligible stockholder join the Plan?

You may join the Plan at any time assuming your shares are registered in your name and you are a resident of the states set forth above in Question 4. If the Authorization Form is received by the Plan Administrator at least five (5) business days before the dividend record date, reinvestment of dividends will begin with that dividend payment.

#### 7. What are the options that the Authorization Form provides?

The Authorization Form allows you to decide the extent to which you want to participate in the Plan through any of the following investment options:

- "Dividend Reinvestment" permits you to reinvest dividends on all shares of Delhi Bank Corp. common stock, currently owned or subsequently registered in your name, in additional shares of common stock in accordance with the Plan.
- "Optional Cash Purchases" permits you to make optional cash purchases of additional shares of Delhi Bank Corp. common stock in accordance with the Plan, whether or not your dividends are being reinvested.

### 8. May I have dividends reinvested under the Plan with respect to less than all of the shares of Delhi Bank Corp. common stock registered in my name?

You may only have dividends reinvested with respect to all of the shares of Delhi Bank Corp. common stock registered in your name.

#### 9. How may a participant change options under the Plan?

You may change participation in the Plan at any time by completing a revised Authorization Form and returning it to the Plan Administrator, or by submitting a written request to the Plan Administrator as set forth in the response to Question 5. Any change notification that is not received at least five (5) business days before the dividend record date will not be effective until dividends for such record date have been reinvested and the shares credited to your account.

#### REINVESTMENT OF DIVIDENDS

#### 10. When will dividends be reinvested?

In a month in which a regular cash dividend is paid on the common stock, the dividend investment date for the regular dividend on our common stock is the dividend payment date. In any case, if the dividend investment date falls on a day that is not a trading day, the dividend investment date is deemed to be the prior trading day.

Shares purchased directly from Delhi Bank Corp. with reinvested dividends will be purchased on the dividend investment date. In the event sufficient shares of our stock are available in the open market and we appoint an outside administrator for the Plan, shares for the Plan may be purchased on the open market. Purchases on the open market will begin on the dividend investment date and will be completed no later than thirty (30) days from that date, except where completion at a later date is necessary or advisable under any applicable federal securities laws. If open market purchases cannot be completed within thirty (30) days, shares will be purchased directly from Delhi Bank Corp. Open market purchases may be made in the market, or by negotiated transactions and may be subject to such terms with respect to price, delivery, and other terms as to which the outside Plan Administrator may agree. In the event we appoint an outside Plan Administrator, neither we nor any participant shall have any authority or power to direct the time or price at which shares in the market may be purchased, or the selection of the broker or dealer through or from whom purchases are to be made.

Any changes in your method of participating in the dividend reinvestment feature of the Plan will become effective as of the next dividend investment date if notice is received by the Plan Administrator at least five (5) business days before the dividend record date for the related dividend payment.

#### **OPTIONAL PURCHASES**

### 11. What are the minimum and maximum optional purchase limits, and when can they be made?

Any optional cash payments you wish to make must not be less than \$25 per investment nor may your payments for any one account total more than \$2,500 per calendar quarter. We will return optional cash payments to the extent that the optional cash payments in any calendar quarter exceed \$2,500 or are less than \$25. The same optional cash payment need not be sent for each investment and there is no obligation to use, nor any penalty for not using, the optional purchase feature of the Plan.

You may send in optional cash payments as often as you want, however, payments must be received by the Plan Administrator no later than ten (10) calendar days, but no more than thirty (30) calendar days, prior to the dividend payment date. You may also choose to make optional cash payments by authorizing automatic deductions from your bank account at The Delaware National Bank of Delhi as is discussed in Question 12.

If the Plan Administrator is unable to process your optional cash payments within thirty (30) calendar days of the dividend payment date, the Plan Administrator will return the funds to you by check. No interest will be paid on funds held by the Plan Administrator pending investment in our common stock.

#### 12. How does the "Optional Purchase" feature operate?

If you choose to make optional cash payments, and do not elect the dividend reinvestment option, the Plan Administrator will apply any optional cash payments received from you to the purchase of shares of Delhi Bank Corp. common stock for your account in the Plan and will pay cash dividends on all shares registered in your account. If you have elected the dividend reinvestment option, the Plan Administrator will reinvest all future cash dividends on shares in the Plan purchased pursuant to the optional purchase feature of the Plan.

Once you are enrolled in the Plan, you may make an optional cash payment by check or by authorizing an individual automatic deduction from your bank account if you hold a bank account at The Delaware National Bank of Delhi, subject to the time periods during which such optional cash payments can be made. See Question 11.

If investing by check, you need not send the same amount each time and you are under no obligation to make optional cash payments in any quarter. We will not accept cash, travelers' checks, money orders or third party checks for optional cash payments. Checks should be made payable to Delhi Bank Corp. No interest will be paid on optional cash payments.

For an individual funds transfer, your bank account at The Delaware National Bank of Delhi will be debited the next business day following receipt of your request. For automatic quarterly electronic funds transfers, your bank account at The Delaware National Bank of Delhi is debited on the dividend payment date, which is usually the fifteenth (15th) day after the end of the quarter or, if that day is not a business day, the next business day following such day. You will not receive any confirmation of the transfer of funds other than as reflected on your Plan account statements.

To authorize electronic funds transfers from your bank account at The Delaware National Bank of Delhi, complete and sign the automatic funds transfer section of the Authorization Form and return it to the Plan Administrator together with a voided blank check or deposit slip for the account from which funds are to be transferred. Your automatic funds transfers will begin as soon as practicable after we receive the Plan automatic funds transfer section. You may change the amount of your quarterly transfer or terminate your quarterly transfer altogether by writing to the Plan Administrator and indicating you wish to change or terminate electronic funds transfers. To be effective with respect to a particular investment date, your change or termination request must be received by the Plan Administrator at least five (5) business days before the dividend record date.

Additional contribution forms and forms to establish an automatic quarterly deduction from a checking or savings account at The Delaware National Bank of Delhi may be obtained by contacting the Plan Administrator by any of the methods as set forth in the response to Question 37.

### 13. When will optional cash payments received by the Plan Administrator be invested and can they be returned to the participant upon request?

Optional cash payments will be invested on the dividend investment date. The dividend investment date, with respect to shares purchased from Delhi Bank Corp., will be the dividend payment date. In the event we appoint an outside Plan Administrator and purchases to fund the Plan are made in the open market, shares will be purchased, as soon as practicable after the dividend investment date, as determined by the outside Plan Administrator. No interest will be paid by us on optional cash payments pending their actual investment. Optional cash payments will be refunded if a written request for a refund is received by the Plan Administrator no later than five (5) business days prior to the dividend investment date.

### 14. Is there a requirement to reinvest the dividends received on shares purchased with optional cash payments?

If you have signed up for the dividend reinvestment option of the Plan in addition to the optional purchase option, then all dividends paid on shares purchased with optional cash payments must be reinvested. If you have only selected the optional purchase option, you will receive cash dividends on such shares.

#### 15. What if your payment is returned for insufficient funds?

Payments are accepted subject to timely collection as good funds and verification of compliance with the terms of the Plan. Checks or other forms of payment returned or denied for any reason will not be resubmitted for collection.

In the event that your check is returned unpaid for any reason, the Plan Administrator will immediately remove from your account any shares already purchased upon the prior credit of such funds. The Plan Administrator may sell any such shares to satisfy any uncollected amounts. If the net proceeds of the sale of such shares are insufficient to satisfy the balance of the uncollected amounts, the Plan Administrator may sell such additional shares from your account as necessary to satisfy the uncollected balance.

A fee of \$25.00 will be charged for any checks returned for insufficient funds. We may place a hold on your account until the fee is received or sell shares from your account to satisfy the fee.

#### SHARES PURCHASED FOR PARTICIPANTS

#### 16. What is the source of common stock purchased under the Plan?

Shares of common stock will be purchased directly from Delhi Bank Corp., and will be either authorized but unissued shares or shares held in the treasury of Delhi Bank Corp. In the event that The Delaware National Bank ceases to administer the Plan on our behalf and we appoint an outside administrator, we may purchase shares from existing stockholders or in the open market, if sufficient shares are available for purchase in the open market.

#### 17. How many shares of Delhi Bank Corp. common stock will be purchased for participants?

The Plan does not limit the aggregate amount of cash dividends that may be reinvested. The number of shares purchased depends on the amount of your dividends or optional cash payments, or both, and the applicable market price of the common stock. Your plan account will be credited with that number of shares, including fractions, equal to the total amount to be invested divided by the purchase price per share. There are limitations with respect to optional cash purchases, see Question 11.

### 18. What will be the price of shares of Delhi Bank Corp. common stock purchased under the Plan?

The price of shares of Delhi Bank Corp. common stock purchased from us will be equal to the average of the high and low sales prices for our common stock as quoted on the Pink Sheets Electronic Quotation Service for the four weeks preceding the applicable dividend investment date. If there is no trading in our common stock on the Pink Sheets Electronic Quotation Service for a substantial amount of time at the time of any dividend investment date, Delhi Bank Corp. will determine the market price based on market quotations it deems appropriate.

#### 19. Could the Plan have a dilutive effect on Delhi Bank Corp.'s stockholders?

Possibly. The issuance of authorized but unissued shares by Delhi Bank Corp. under the Plan or the purchase of shares of our common stock held in the treasury of Delhi Bank Corp. will dilute the voting interests of existing stockholders and net income per share and stockholders' equity per share will decrease. If shares for the Plan are purchased in the open market by an outside plan administrator, there will be no dilutive effect on Delhi Bank Corp.'s stockholders.

#### DIVIDENDS ON SHARES HELD IN THE PLAN

#### 20. May dividends on shares purchased through the Plan be sent directly to me?

No. The purpose of the Plan is to have the dividends on shares of Delhi Bank Corp. common stock reinvested. Accordingly, dividends paid on shares held in the Plan will be automatically reinvested in additional shares of common stock unless and until you elect to terminate participation in the Plan as to all shares in the Plan as described below. See Ouestion 25.

In the event that you choose the optional purchase option, but do not elect the dividend reinvestment option, you may have the dividends paid on shares purchased with optional cash payments sent directly to you.

#### COSTS

#### 21. Are there any costs to me associated with purchases under the Plan?

No. Delhi Bank Corp. pays all administration costs of the Dividend Reinvestment and Optional Cash Purchase Plan. You are not charged brokerage commissions, service charges or other fees in connection with the purchase of shares of common stock under the Plan, unless shares purchased under the Plan are purchased through open market purchases, in which case you will pay prorated brokerage commissions charged for such purchases.

#### REPORTS TO PARTICIPANTS

### 22. If I participate, what information will I receive concerning my purchases of stock under the Plan?

You will receive a quarterly statement of your Plan account. The statement will confirm each transaction, such as any purchase, sale, transfer, certificate deposit, certificate issuance or dividend reinvestment. These statements are a record of your Plan account activity and identify your cumulative share position and the prices for your purchases and sales of shares under the Plan. The statements will also show the amount of dividends reinvested into additional shares for your Plan account (if applicable), and any brokerage fees charged for your respective transactions during the period.

As a registered stockholder, you will also receive copies of Delhi Bank Corp. Annual Reports, proxy statements, notices of annual and special meetings, proxy cards, and, if applicable, dividend income and other notices for tax reporting purposes.

#### CERTIFICATES FOR SHARES HELD UNDER THE PLAN

### 23. Will I receive stock certificates for shares of Delhi Bank Corp. common stock purchased under the Plan?

Unless requested, certificates for shares of common stock purchased under the Plan will not be issued to you. The Plan Administrator will hold all shares purchased for the benefit of Plan participants in non-certificated (book-entry) form. Your Plan account statement will show the number of shares purchased for your account under the Plan. This feature protects against loss, theft, or destruction of stock certificates.

Certificates for any number of whole shares credited to your account under the Plan will be issued within 30 days of receipt of your written request or of your withdrawal from the Plan, if so requested. If you do not request certificates for your shares, the Plan Administrator will maintain your shares in book-entry form. Any remaining whole shares and fractional shares will continue to be credited to your account. Certificates for fractional shares will not be issued under any circumstances.

#### SAFEKEEPING OF SHARES

### 24. May a participant deposit certificates of Delhi Bank Corp. common stock with the Plan Administrator?

We do not offer safekeeping services for certificates of our common stock. However, you may send your certificates for your shares of Delhi Bank Corp. common stock to us to have the ownership of such shares transferred from certificated form into book-entry form. If you wish to use this service, you should contact the Plan Administrator at the address set forth in Question 37. Delivery of certificates is at your risk and, for delivery by mail, we recommend you use insured registered mail with return receipt requested. Your account statement will reflect the number of shares held by you in book-entry form.

#### TERMINATION OF PARTICIPATION

#### 25. How may I withdraw from and stop participating in the Plan?

You may withdraw from the Plan completely at any time by notifying the Plan Administrator in writing to that effect at the address specified in Question 37.

If the Plan Administrator receives your notice of withdrawal and termination less than five (5) business days before the next dividend record date, it will not be effective until dividends paid for such record date have been reinvested and the shares credited to your account.

Any optional cash payments sent to the Plan Administrator prior to the request to terminate will be invested in Delhi Bank Corp. common stock unless your termination letter expressly requests the return of the optional cash payments and such letter is received no later than five (5) business days prior to the dividend investment date.

If you terminate participation in the Plan, the Plan Administrator will remove your shares from the Plan and those shares held in book-entry form will continue to be held in your name in such form. If requested, we will send you a check in the amount equal to the value of any fractional shares, based upon the market price of Delhi Bank Corp. common stock as determined as set forth in Question 18. You may request certificates for your shares of Delhi Bank Corp. common stock which are held in book-entry form by following the procedure described in Question 23. Certificates representing fractional shares will not be issued.

After you withdraw from the Plan, you will receive all subsequent dividends in cash unless you re-enroll in the Plan, which you may do at any time by requesting an Authorization Form in the manner specified in Question 5. However, we and the Plan Administrator reserve the right to reject any Authorization Form, on any grounds, including but not limited to excessive joining and withdrawing. This reservation is intended to minimize unnecessary administrative expenses and to encourage use of the Plan as a long-term investment service.

### 26. What happens to my Plan accounts if I transfer and sell all the Delhi Bank Corp. stock held in my name?

If you cease to be a stockholder of Delhi Bank Corp., you cease to be eligible to participate in the Plan. If you subsequently purchase our common stock, you will have to complete and send to the Plan Administrator a new Authorization Form to enroll in the Plan.

#### ADDITIONAL INFORMATION

### 27. What is the effect of a stock split, stock dividend or rights offering on my shares held in the Plan?

Any stock dividend or stock split declared by Delhi Bank Corp. on shares held in the Plan on your behalf will be credited to your account. In the event that we make available to our stockholders the right to purchase additional shares, debentures or other securities, you will be given the opportunity to exercise such rights accruing

on your shares held in the Plan and any additional shares of Delhi Bank Corp. common stock purchased will be placed in your account.

#### 28. May I pledge the shares held in my Plan account?

Your rights under the Plan and shares credited to your account may not be pledged. If you wish to pledge your shares, you must request that certificates for such shares be issued in your name.

#### 29. How do I sell shares held in the Plan?

Currently, we do not handle the sale of shares for your account. You may choose to sell your shares at any time through a stockbroker of your choice. If you choose to sell shares held in the Plan, you need to request a certificate for your shares from the Plan Administrator for delivery to your stockbroker prior to settlement of such sale. For instructions on how to obtain a stock certificate, see Ouestion 23.

#### 30. How do I change the name, transfer or give my plan shares as a gift?

You may change the name, transfer or gift shares in your Plan account at any time. Transfers may be made in book-entry or certificated form. Simply contact the Plan Administrator at the address specified in Question 37 to submit your request.

To obtain instructions for transferring your shares, please follow the steps described below:

Call the telephone number listed in Question 37 and request that Delhi Bank Corp. send you transfer instructions. Once received, provide the full new name, address and taxpayer identification (or social security) number of the new owner on the Transfer of Ownership Form.

The completed form should be sent to Delhi Bank Corp. at the address provided in Question 37. If you are sending transfer instructions along with your certificates, you should send them by registered mail, return receipt requested. All participants in the existing Plan account must sign the instructions, and their signatures must be authenticated with a Medallion Signature Guarantee as described in the instructions.

#### 31. How will my shares held under the Plan be voted at meetings of stockholders?

You will receive a proxy card covering both your certificated shares and the shares held in your account under the Plan (other than fractional shares). If the proxy card is returned properly signed and marked for voting, all of the shares will be voted as marked. The total number of full shares held may be voted in person at the stockholders' meeting in accordance with instructions contained in our Proxy Statement.

If a proxy card is returned properly signed but without indicating instructions as to the manner in which shares are to be voted with respect to any item, all of your shares will be voted (to the extent legally permissible) in accordance with the recommendations of our Board of Directors. This procedure is consistent with the actions taken with respect to stockholders who are not participating in the Plan and who return properly signed proxy cards and who do not provide voting instructions. If the proxy card is not returned, or if it is returned unsigned or improperly signed, none of your shares covered by such proxy card will be voted.

#### 32. What are the federal income tax consequences of participation in the Plan?

In general, you will have the same federal income tax obligations with respect to dividends credited to your account under the Plan as other holders of shares of Delhi Bank Corp. common stock who elect to receive cash dividends directly. You are treated for income tax purposes as having received, on the dividend payment date, a dividend in an amount equal to the fair market value of the Delhi Bank Corp. common stock credited to your account under the Plan, even though that amount was not actually received by you in cash but, instead, was applied to the purchase of additional shares for your account.

The basis of each share credited to your account pursuant to the dividend reinvestment aspect of the Plan is the fair market value of the common stock when purchased, and the holding period for such shares begins on the day after that date the shares are acquired for a participant's account. We intend to make every reasonable effort to determine the fair market value on the dividend payment date and use that value to determine the number of shares purchased with your cash dividend, however, because there is not an active trading market for our common stock, our valuation may be only an approximation of the fair market value.

Generally, when you receive certificates representing whole shares previously credited to your account under the Plan upon withdrawal from the Plan or pursuant to your request, it will not result in the recognition of taxable income. You may recognize a gain or loss when fractional shares are sold on your behalf upon withdrawal from the Plan or if you sell your shares issued to you from the Plan.

You should consult your own tax adviser regarding the particular tax consequences, including state tax consequences, which may result from participation in the Plan and any subsequent disposal of shares acquired pursuant to the Plan.

#### 33. What is the responsibility of Delhi Bank Corp. and the Plan Administrator?

Delhi Bank Corp. and the Plan Administrator, in administering the Plan, will not be liable for any act done in good faith or for any good faith omission to act, including, without limitation, any claim of liability arising out of failure to terminate a participant's account upon the participant's death or judicially declared incompetency prior to receipt by us of notice in writing of such death or incompetency; the prices and times at which shares are purchased for a participant's account; or any loss or fluctuation in the market value before or after purchase of shares.

#### 34. Who bears the risk of market price fluctuations in the common stock?

Your investment in shares acquired under the Plan is no different from a direct investment in shares of Delhi Bank Corp. You alone bear the risk of loss and realize the benefits of any gain from market price changes with respect to all your shares held in the Plan, or otherwise. Delhi Bank Corp. cannot guarantee liquidity in the market, thus your investment and the marketability of your securities may be adversely affected by the current market conditions.

#### 35. May the Plan be changed or discontinued?

Although Delhi Bank Corp. anticipates maintaining the Plan, the Plan may be amended, suspended, modified or terminated at any time by the Board of Directors of Delhi Bank Corp. without the approval of the participants. Notice of any such suspension or termination or material amendment or modification will be sent to all participants, who shall at all times have the right to withdraw from the Plan.

We may terminate your individual participation in the Plan at any time by written notice. In such event, we will request instructions from you for disposition of the shares in your account. If we do not receive instructions from you, the Plan Administrator will maintain your shares of Delhi Bank Corp. common stock held in the Plan in book-entry form and send you a check for any fractional shares.

#### 36. How are the Plan materials and the terms and conditions to be interpreted?

Delhi Bank Corp. and the Plan Administrator will determine all issues of interpretation of the provisions set forth in this Plan.

#### 37. Where should I direct correspondence regarding the Plan?

You may contact the Plan Administrator by mail or telephone at:

Delhi Bank Corp. Dividend Reinvestment Plan c/o The Delaware National Bank of Delhi 124 Main Street Delhi, New York 13753 (607) 746-0740

#### A Warning About Forward-Looking Statements

This offering circular contains forward-looking statements, which can be identified by the use of words such as "believes," "expects," "anticipates," "estimates" or similar expressions. Forward-looking statements include:

- statements of our goals, intentions and expectations;
- statements regarding our business plans, prospects, growth and operating strategies;
- statements regarding the quality of our loan and investment portfolios; and
- estimates of our risks and future costs and benefits.

These forward-looking statements are subject to significant risks and uncertainties. Actual results may differ materially from those contemplated by the forward-looking statements due to, among others, the following factors:

- general economic conditions, either nationally or in our market area, that are worse than expected;
- changes in the interest rate environment that reduce our interest margins or reduce the fair value of financial instruments;
- increased competitive pressures among financial services companies;
- changes in consumer spending, borrowing and savings habits;
- legislative or regulatory changes that adversely affect our business;
- adverse changes in the securities markets; and
- changes in accounting policies and practices, as may be adopted by the bank regulatory agencies and the Financial Accounting Standards Board

Any of the forward-looking statements that we make in this offering circular and in other public statements we make may turn out to be wrong because of inaccurate assumptions we might make, because of the factors illustrated above or because of other factors that we cannot foresee. Consequently, no forward-looking statement can be guaranteed.

#### **Selected Financial and Other Data**

The summary financial data presented below is derived in part from our consolidated financial statements. The following is only a summary and you should read it in connection with the financial statements and notes thereto beginning on page F-1 of this offering circular. The information at December 31, 2007 and 2006 and for the years ended December 31, 2007 and 2006 is derived in part from the audited financial statements that appear in this offering circular. Operating results for the periods shown are not necessarily indicative of the results that may be expected for any future period.

	At December 31,	
·	2007	2006
·	(In thousands,	except for share
	and per	share data)
Financial Condition Data:		
Assets:		
Cash and cash equivalents	\$ 9,491	\$ 9,063
Investment securities:		
Available for sale	56,477	56,687
Held to maturity	<u>6,940</u>	11,633
Total investment securities	63,417	68,320
Loans receivable	70,126	69,079
Less allowance for loan losses	<u>853</u>	<u>702</u>
Net loans	69,273	68,377
Premises and equipment, net	2,940	1,996
Accrued interest receivable and other assets	<u>7,370</u>	<u>6,933</u>
Total assets	<u>\$152,492</u>	<u>\$154,689</u>
Liabilities and Stockholders' Equity:		
Deposits:		
Noninterest-bearing.	\$ 24,851	\$ 26,006
Interest-bearing	100,101	102,830
Total deposits	124,952	128,836
Advances from Federal Home Loan Bank	7,719	7,706
Accrued interest payable and other liabilities	2,948	2,544
Total liabilities	\$135,619	\$139,086
Stockholders' Equity:		
Common stock, \$1.00 par value: 5,000,000 shares authorized,		
1,039,500 shares and 1,039,500 shares issued at		
December 31, 2007 and 2006, respectively	\$ 1,040	\$ 1,040
Additional paid-in capital	1,094	1,075
Retained earnings	16,819	15,766
Unrealized gains or (losses) on available for sale securities	43	(249)
Less:		
Treasury stock at cost (110,136 shares in 2007 and 108,896 in shares in 2006)	(2,123)	(2,029)
Total stockholder's equity	16,873	15,603
Total liabilities and stockholders' equity	\$152,492	\$154,689
Book value per share	<u>\$ 18.16</u>	<u>\$ 16.77</u>

	Year Ended De	ecember 31.
	2007	2006
	(In thousands, ex	cept for share
Operating Data:	•	,
Interest Income:		
Loans receivable	\$ 5,156	\$ 4,960
Investment securities:		(10
United States treasury and agency securities	530	618
Mortgage-backed securities	1,302	1,429
State and local governments	905 171	872 189
Other	217	131
Total interest income	\$ 8,281	\$ 8,199
Interest Expense	<u>2,585</u>	2,251
Net interest income	5,696	5,948
Provision for loan losses	<u>(271)</u>	<u>(202</u> )
Net interest income after provision for loan losses	5,425	5,746
Noninterest Income:	1 202	1 260
Service charges and fees	1,287	1,369
Net realized gains (losses) from sales of available for sale securities  Other	231	(75) 192
Total noninterest income	\$ 1,518	\$ 1,486
Noninterest Expenses:		
Salaries and wages	1,749	1,800
Pensions and benefits	750	1,168
Occupancy expense	809	806
Other	1,524	1,294
Total noninterest expense	4,832	5,068
Income before income taxes	<u>2,111</u>	2,164
Income tax expense	405 6 1 706	<u>503</u>
Net income	<u>\$_1,706</u>	<u>\$_1,661</u>
Capital Ratios:		
Leverage ratio	10.94%	10.24%
Tier 1 risk weighted capital	20.70	19.75
Total risk weighted capital	20.80	20.63
Per Share Data:		
Earnings per share	\$1.84	\$1.78
Dividends per share	.70	.64
Asset Quality Ratios:		
Allowance for loan losses as a percentage of total loans	1.22%	1.02%
Allowance for loan losses as a percentage of nonperforming loans	191.60	62.98
Nonperforming loans as a percentage of total loans	.78	1.92
Nonperforming loans as a percentage of total assets	.36	.85
Performance Ratios:		
Return on average total assets	1.12%	1.09%
Return on average equity	10.60	11.06
Interest rate spread	3.55	3.85
Net interest margin	4.07	4.25
Dividend payout ratio	38.04	35.96

#### **Our Business**

#### General

Delhi Bank Corp. is a registered bank holding company, which owns 100% of the outstanding capital stock of The Delaware National Bank of Delhi. We were incorporated under the laws of the State of New York in December 1994 for the purpose of serving as The Delaware National Bank's holding company. The holding company structure provides flexibility for growth through expansion of our businesses and access to varied capital raising operations. Our primary business activity consists of ownership of all of the outstanding stock of The Delaware National Bank. As of December 31, 2007, we had 332 stockholders of record.

The Delaware National Bank is a national bank which converted from a New York chartered bank in 1865. The Delaware National Bank operates a full-service commercial and consumer banking business in Delaware County, New York. The Delaware National Bank originates one- to four-family residential real estate and commercial real estate mortgage loans, residential construction loans, and secured and unsecured commercial and consumer loans. We do not make subprime loans. We also finance commercial transactions and offer revolving credit loans, small business loans and student loans. The Delaware National Bank offers a variety of deposit products, including demand and savings deposits, regular savings accounts, investment certificates, fixed-rate certificates of deposit and club accounts. The Delaware National Bank also has a full service trust department. The Delaware National Bank offers an enhanced delivery system option of telephone banking and Internet banking. Other services include safe deposit facilities, travelers' checks, money orders, wire transfers, drive-through facilities, 24-hour depositories and ATMs.

Delaware National Realty Corp., a wholly owned subsidiary of The Delaware National Bank, is a real estate investment trust which was incorporated in the State of New York on July 5, 2002, for the purpose of investing in real estate mortgage portfolios. On that date, The Delaware National Bank transferred to Delaware National Realty Corp. certain one- to four-family residential mortgage loans and mortgage-backed securities. In return, The Delaware National Bank received shares of common and preferred stock of Delaware National Realty Corp. At December 31, 2007, Delaware National Realty Corp. had total assets of \$24.5 million.

The Delaware National Bank's telephone number is (607) 746-0700. The Delaware National Bank's website is <a href="www.dnbd.net">www.dnbd.net</a>. Information on The Delaware National Bank's website should not be considered part of this offering circular.

#### **Market Area and Competition**

We consider Delaware County, New York to be the Bank's primary market area for lending and deposit activities, with secondary concentrations of business activity in neighboring adjoining counties. Delaware County is not part of a metropolitan statistical area, and is mostly rural in nature, containing employment in a variety of economic sectors.

We face significant competition for the attraction of deposits and origination of loans. Our most direct competition for deposits has historically come from the financial institutions operating in our market area. We also face competition for investors' funds from money market funds, mutual funds and other corporate and government securities. Our competition for loans comes primarily from financial institutions in our market area and, to a lesser extent, from other financial service providers, such as mortgage companies and mortgage brokers. Competition for loans also comes from the increasing number of non-depository financial service companies entering the mortgage market, such as insurance companies, securities companies and specialty finance companies.

#### **Lending Activities**

One- to Four-Family Residential Loans. We offer both fixed-rate and adjustable-rate one- to four-family residential mortgage loans. We do not engage in subprime lending. We also offer home equity lines of credit.

Borrower demand for adjustable-rate loans compared to fixed-rate loans is a function of the level of interest rates, the expectations of changes in the level of interest rates, and the difference between the interest rates and loan fees offered for fixed-rate mortgage loans as compared to the interest rates and loan fees for adjustable-rate loans. The relative amount of fixed-rate and adjustable-rate mortgage loans that can be originated at any time is largely determined by the demand for each in a competitive environment. The loan fees, interest rates and other provisions of mortgage loans are determined by us on the basis of our own pricing criteria and competitive market conditions.

While one- to four-family residential real estate loans are normally originated with up to 30-year terms, such loans typically remain outstanding for substantially shorter periods because borrowers often prepay their loans in full either upon sale of the property pledged as security or upon refinancing the original loan. Therefore, average loan maturity is a function of, among other factors, the level of purchase and sale activity in the real estate market, prevailing interest rates and the interest rates payable on outstanding loans.

We will generally make mortgage loans with loan-to-value ratios up to 85%. We require all properties securing mortgage loans to be appraised by a Board-approved independent appraiser. We generally require title insurance on all first mortgage loans. Borrowers must obtain hazard insurance, and flood insurance is required for loans on properties located in a flood zone.

Commercial and Multi-Family Real Estate Loans. We originate loans secured by a variety of commercial and multi-family real estate located in our market area. In reaching a decision on whether to make a commercial or multi-family real estate loan, we consider and review a cash flow analysis of the borrower and consider the net operating income of the borrower's business or the property, the borrower's expertise, credit history and profitability, and the value of the underlying property. We generally require that the borrowers have debt service coverage ratios (the ratio of earnings before debt service to debt service) of at least 1.2. In some circumstances, loans are also collateralized by business assets, assignments of leases or the business owner's primary residence. We may also require personal guarantees. An environmental survey or environmental risk insurance is obtained when the possibility exists that hazardous materials may have existed on the site, or the site may have been impacted by adjoining properties that handled hazardous materials. In order to monitor these loans, we generally require the borrower and, in some cases, the business owner to provide annual financial statements and/or income tax returns.

Construction and Land Development Loans. We originate loans to finance the construction of residential and commercial properties. We also make loans on vacant land and for land development. Our construction loans generally provide for the payment of interest only during the construction phase. Loans generally can be made with a maximum loan to value ratio of 75% and generally do not exceed a term of one year. Before making a commitment to fund a construction loan, we require an appraisal of the property by an independent licensed appraiser. We also will require an inspection of the property before disbursement of funds during the term of the construction loan.

**Commercial and Agricultural Loans.** We make commercial business and agricultural loans on a secured and unsecured basis. When making such loans, we consider the financial statements of the borrower, the borrower's payment history of both corporate and personal debt, the debt service capabilities of the borrower, the projected cash flows of the business, the viability of the industry in which the customer operates and the value of the collateral.

Consumer Loans. Our consumer loans consist of credit cards, automobile loans, mobile homes, personal loans and overdraft protection loans. The procedures for underwriting consumer loans include an assessment of the applicant's payment history on other debts and ability to meet existing obligations and payments on the proposed loan. We generally require that borrowers have a debt to income ratio of at least 40%. Although the applicant's creditworthiness is a primary consideration, the underwriting process also includes a comparison of the value of the collateral, if any, to the proposed loan amount.

#### Loan Underwriting Risks.

Adjustable-Rate Loans. While we anticipate that adjustable-rate loans will better offset the adverse effects of an increase in interest rates as compared to fixed-rate mortgages, an increased monthly mortgage payment required of adjustable-rate loan borrowers in a rising interest rate environment could cause an increase in delinquencies and defaults. The marketability of the underlying property also may be adversely affected in a high interest rate environment. In addition, although adjustable-rate mortgage loans make our asset base more responsive to changes in interest rates, the extent of this interest sensitivity is limited by the annual and lifetime interest rate adjustment limits.

Commercial and Multi-Family Real Estate Loans. Loans secured by commercial and multi-family real estate generally have larger balances and involve a greater degree of risk than one- to four-family residential mortgage loans. Of primary concern in commercial and multi-family real estate lending is the borrower's creditworthiness and cash flow. Payments on loans secured by investment properties often depend on successful operation and management of the properties. As a result, repayment of such loans may be subject to adverse conditions in the real estate market or the economy.

Construction Loans. Construction financing is generally considered to involve a higher degree of risk of loss than long-term financing on improved, occupied real estate. Risk of loss on a construction loan depends largely upon the accuracy of the initial estimate of the property's value at completion of construction and the estimated cost (including interest) of construction. During the construction phase, a number of factors could result in delays and cost overruns. If the estimate of construction costs proves to be inaccurate, we may be required to advance funds beyond the amount originally committed to permit completion of the building. If the estimate of value proves to be inaccurate, we may be confronted, at or before the maturity of the loan, with a building having a value which is insufficiently collateralized. If we are forced to foreclose on a building before or at completion due to a default, there can be no assurance that we will be able to recover all of the unpaid balance of, and accrued interest on, the loan as well as related foreclosure and holding costs.

Commercial and Agricultural Loans. Unlike residential mortgage loans, which generally are made on the basis of the borrower's ability to make repayment from his or her employment or other income, and which are secured by real property whose value tends to be more easily ascertainable, commercial and agricultural loans are of higher risk and typically are made on the basis of the borrower's ability to make repayment from the cash flow of the borrower's business. As a result, the availability of funds for the repayment of commercial loans may depend substantially on the success of the business itself. Further, any collateral securing such loans may depreciate over time, may be difficult to appraise and may fluctuate in value.

Consumer Loans. Consumer loans may entail greater risk than do residential mortgage loans, particularly in the case of consumer loans that are unsecured or secured by assets that depreciate rapidly, such as motor vehicles. In the latter case, repossessed collateral for a defaulted consumer loan may not provide an adequate source of repayment for the outstanding loan and a small remaining deficiency often does not warrant further substantial collection efforts against the borrower. Consumer loan collections depend on the borrower's continuing financial stability, and therefore are likely to be adversely affected by various factors, including job loss, divorce, illness or personal bankruptcy. Furthermore, the application of various federal and state laws, including federal and state bankruptcy and insolvency laws, may limit the amount that can be recovered on such loans.

Loan Originations, Purchases and Sales. Loan originations come from a number of sources. The primary source of our mortgage loan originations are existing customers, walk-in traffic, referrals from customers and advertising. Commercial and agricultural loans and consumer loans are generated primarily through the efforts of our loan officers.

Loan Approval Procedures and Authority. Our lending activities follow written, non-discriminatory, underwriting standards and loan origination procedures established by our Board of Directors and management. All loans are reviewed by the Board of Directors on a monthly basis. The Board of Directors has granted loan approval authority to certain officers up to prescribed limits, based on the officer's experience and tenure. Loans over certain specified amounts are approved either by the Loan Committee or by the Board of Directors.

Loans to One Borrower. The maximum amount that we may lend to one borrower and the borrower's related entities is limited, by internal policy, to generally 12% of our Tier 1 capital and reserves. At December 31, 2007, our regulatory limit on loans to one borrower was \$2.5 million. At that date, our largest lending relationship was \$1.5 million and was secured by commercial real estate. This loan was performing in accordance with its original terms at December 31, 2007.

Loan Commitments. We issue commitments for fixed- and adjustable-rate mortgage loans conditioned upon the occurrence of certain events. Commitments to originate mortgage loans are legally binding agreements to lend to our customers. Generally, our loan commitments expire after 90 days.

#### **Investment Activities**

We have legal authority to invest in various types of liquid assets, including U.S. Treasury obligations, securities of various federal agencies and of state and municipal governments, mortgage-backed securities and certificates of deposit of federally insured institutions. We also are required to maintain an investment in Federal Home Loan Bank of New York stock.

Our investment objectives are to provide and maintain liquidity, to establish an acceptable level of interest rate and credit risk, to provide an alternate source of low-risk investments when demand for loans is weak and to maximize portfolio yield over the long-term. Our Board of Directors has the overall responsibility for the investment portfolio, including approval of our investment policy. The Chief Executive Officer and President is responsible for implementation of the investment policy. Our Board of Directors reviews the status of our investment portfolio on a monthly basis, or more frequently if warranted.

#### **Deposit Activities and Other Sources of Funds**

**General.** Deposits, borrowings and loan repayments are the major sources of our funds for lending and other investment purposes. Scheduled loan repayments are a relatively stable source of funds, while deposit inflows and outflows and loan prepayments are significantly influenced by general interest rates and money market conditions.

**Deposit Accounts.** Substantially all of our depositors are residents of New York. Deposits are attracted from within our market area through the offering of a broad selection of deposit instruments, including non interest-bearing demand deposits (such as checking accounts), interest-bearing demand accounts (such as NOW and money market accounts), savings accounts, club accounts and certificates of deposit. In addition to accounts for individuals, we also offer commercial checking accounts designed for the businesses operating in our market area. We do not have any brokered deposits. From time to time we promote various accounts in an effort to increase deposits.

Deposit account terms vary according to the minimum balance required, the time periods the funds must remain on deposit and the interest rate, among other factors. In determining the terms of our deposit accounts, we consider the rates offered by our competition, our liquidity needs, profitability to us, and customer preferences and concerns. We generally review our deposit mix and pricing weekly. Our deposit pricing strategy has generally been to offer competitive rates and to be towards the top of the local market for rates on selected types of deposit products.

Borrowings. We utilize advances from the Federal Home Loan Bank of New York to supplement our investable funds. The Federal Home Loan Bank functions as a central reserve bank providing credit for member financial institutions. As a member, we are required to own capital stock in the Federal Home Loan Bank and are authorized to apply for advances on the security of such stock and certain of our mortgage loans and other assets (principally securities which are obligations of, or guaranteed by, the United States), provided certain standards related to creditworthiness have been met. Advances are made under several different programs, each having its own interest rate and range of maturities. Depending on the program, limitations on the amount of advances are based either on a fixed percentage of an institution's net worth or on the Federal Home Loan Bank's assessment of

the institution's creditworthiness. We also maintain an advance credit facility agreement with another financial institution.

#### **Trust Services**

The trust department of The Delaware National Bank of Delhi provides fiduciary services, investment management and retirement services, to individuals, partnerships, corporations and institutions. Additionally, the Bank acts as guardian, conservator, executor or trustee under various trusts, wills and other agreements. The Bank has implemented comprehensive policies governing the practices and procedures of the trust department, including policies relating to investment of trust property, maintaining confidentiality of trust records, avoiding conflicts of interest and maintaining impartiality. At December 31, 2007, trust assets under administration were \$18.1 million, consisting of 223 accounts.

#### **Personnel**

As of December 31, 2007, we had 50 full-time equivalent employees, none of whom is represented by a collective bargaining unit. We believe our relationship with our employees is good.

#### **Properties**

Our main and executive offices are located at 124 Main Street, Delhi, New York. An additional facility is located at 121 Main Street, Delhi, New York consisting of a computer center and a drive-through facility. Each of these buildings are owned by The Delaware National Bank. The Delaware National Bank also has full-service branches offices located in Margaretville, New York and Davenport, New York. In addition, The Delaware National Bank owns and operates seven ATM facilities, one located at The Delaware National Bank's main office, one located in its Margaretville branch, one located in its Davenport branch, one located at Hogan's General Store in Andes, New York, one located at Price Chopper Plaza in Delhi, New York, one located on the campus of SUNY College of Technology at Delhi, Delhi, New York and the one located at the Great American Store in The Village of Delhi, New York.

#### **Legal Proceedings**

Periodically, there have been various claims and lawsuits involving The Delaware National Bank, such as claims to enforce liens, condemnation proceedings on properties in which The Delaware National Bank holds security interests, claims involving the making and servicing of real property loans and other issues incident to The Delaware National Bank's business. The Delaware National Bank is not a party to any pending legal proceedings that it believes would have a material adverse effect on the financial condition or operations of The Delaware National Bank.

## Management's Discussion and Analysis of Results of Operations and Financial Condition

The objective of this section is to help potential investors understand our views on our results of operations and financial condition. You should read the discussion in conjunction with the consolidated financial statements and notes to the financial statements that appear at the end of this offering circular.

#### Overview

We conduct community banking activities by accepting deposits and making loans in our market area. Our lending products include one- to four-family residential loans, commercial real estate loans, commercial, financial and agricultural loans and consumer and home equity loans. We also maintain an investment portfolio consisting primarily of state and local government obligations and mortgage-backed securities to manage our liquidity and interest rate risk. Our loan and investment portfolios are funded with deposits as well as collateralized borrowings from the Federal Home Loan Bank of New York.

Income. Our primary source of pre-tax income is net interest income. Net interest income is the difference between interest income, which is the income that we earn on our loans and investments, and interest expense, which is the interest that we pay on our deposits and borrowings. Changes in levels of interest rates affect our net interest income. Until recently, short-term interest rates (which influence the rates we pay on deposits) have been increasing, while longer-term interest rates (which influence the rates we earn on loans) have not. The narrowing of the spread between the interest we earn on loans and investments and the interest we pay on deposits has negatively affected our net interest income.

A secondary source of income is non interest income, which is revenue that we receive from providing products and services. The majority of our non interest income generally comes from service charges (mostly from service charges on deposit accounts) and increases in the value of bank-owned life insurance. In some years, we recognize income from the sale of securities and real estate owned.

Allowance for Loan Losses. The allowance for loan losses is a valuation allowance for probable losses inherent in the loan portfolio. We evaluate the need to establish allowances against losses on loans on a quarterly basis. When additional allowances are necessary, a provision for loan losses is charged to earnings.

**Expenses.** The noninterest expenses we incur in operating our business consist of salaries and employee benefits expenses, occupancy expenses, data processing expenses and other miscellaneous expenses, such as office supplies, telephone, postage, advertising and professional services.

Our largest noninterest expense is salaries and employee benefits, which consist primarily of salaries and wages paid to our employees, payroll taxes, and expenses for health insurance, retirement plans and other employee benefits.

Occupancy expenses, which are the fixed and variable costs of buildings and equipment, consist primarily of depreciation charges, furniture and equipment expenses, maintenance, real estate taxes and costs of utilities. Our occupancy expenses have increased slightly because of our new office in Davenport, New York.

Effective at the beginning of 2007, the Federal Deposit Insurance Corporation began assessing most insured depository institutions for deposit insurance at a rate between five cents and seven cents for every \$100 of deposits. Assessment credits have been provided to institutions that paid high premiums in the past. According to information provided by the Federal Deposit Insurance Corporation, The Delaware National Bank will receive an assessment credit of approximately \$114,000. We expect that this credit will reduce future annual deposit insurance premiums.

#### **Balance Sheet Analysis**

General. At December 31, 2007, Delhi Bank Corp. had total consolidated assets of \$152.5 million, a decrease of 1.4% from total consolidated assets of \$154.7 million at December 31, 2006. This decrease in total consolidated assets was due primarily to a decrease in total deposits with a corresponding decrease in investments offset in part by growth in our loan portfolio. Cash and cash equivalents at December 31, 2007, totaled \$9.5 million, an increase of \$428,000, or 4.7%, compared to \$9.1 million at December 31, 2006, and was relatively unchanged. Investment securities available for sale decreased \$210,000 in 2007 to \$56.5 million, or .37%, from \$56.7 million in 2006. Investment securities held to maturity at December 31, 2007 totaled \$6.9 million, a decrease of \$4.7 million, or 40.3%, compared to \$11.6 million at December 31, 2006.

Total liabilities decreased from \$139.1 million at December 31, 2006 to \$135.7 million at December 31, 2007, a decrease of \$3.4 million, due primarily to decreases in deposits. Advances from the Federal Home Loan Bank remained relatively unchanged at \$7.7 million at December 31, 2007 and December 31, 2006. Total stockholders' equity increased from \$15.6 million for the year ended December 31, 2006 to \$16.9 million at December 31, 2007, or 8.3%, due to earnings of \$1.7 million, offset by dividends paid aggregating \$653,458 and an increase in unrealized gains on the market value of securities of \$292,970, net of tax.

Loans. The Delaware National Bank offers one-to four-family residential mortgage loans, commercial real estate and multi-family real estate mortgage loans, residential construction loans, financial and agricultural loans and installment and other consumer loans. We do not make subprime loans. The Delaware National Bank offers both adjustable and fixed-rate loans. As of December 31, 2007, The Delaware National Bank's loan portfolio totaled \$70.1 million, representing approximately 45.9% of total assets. Approximately 62.1% of our loan portfolio at that date was comprised of fixed-rate residential real estate mortgage loans.

The increase in our loan portfolio for the year ended December 31, 2007 resulted primarily from an increase in real estate mortgage loans and consumer loans, primarily due to the origination of new loans and the refinancing of existing real estate mortgage loans.

The following table sets forth the composition of our loan portfolio by type of loan before deductions (principally unearned discounts, deferred loan fees, and allowance for loan losses) at the dates indicated.

		At Decen	nber 31,		
	20	007	20	06	
	Amount	Percent	Amount	Percent	
		(Dollars in	housands)		
Commercial, financial and agricultural	\$ 3,522	5.02%	\$ 5,167	7.48%	
Real estate-construction	103	.15	364	.53	
Real estate-mortgage	62,003	88.41	59,598	86.27	
Installment and other consumer loans	4,499	6.42	<u>3,950</u>	<u>5.72</u>	
Total loans	70,127	<u>100.00</u> %	69,079	<u>100.00</u> %	
Less:					
Allowance for loan losses	<u>853</u>		<u>702</u>		
Net loans	\$69,274		\$68,377		

The table below shows the amount of loans held in portfolio by categories, net of loans in process and discounts, that mature in the indicated years following December 31, 2007. The table does not include any estimate of prepayments which significantly shorten the average life of all loans and may cause our actual repayment experience to differ from that shown below.

Year	Commercial, Financial and Agricultural	Real Estate - Construction	Real Estate - Mortgage	Installment and Other Consumer Loans (1)
		(In tho	usands)	
Amount due in:				
One year or less	\$1,423	\$103	\$ 1,048	\$ 614
More than one to five years	1,476	_	1,483	2,926
More than five years	<u>635</u>	<u></u> _	59,466	<u> 255</u>
Total	<u>\$3,534</u>	<u>\$103</u>	<u>\$61,997</u>	<u>\$3,795</u>

<sup>(1)</sup> Does not include credit cards and overdrafts.

Of the aggregate of \$66.2 million of loans due after one year after December 31, 2007, \$19.3 million, or 29.2% of total loans, have floating or adjustable interest rate features and \$46.9 million, or 70.8%, have fixed interest rates.

The following table sets forth at December 31, 2007 the dollar amount of all loans due more than one year after December 31, 2007 which have either fixed interest rates or floating or adjustable rates.

_	Fixed-Rate	Floating or Adjustable-Rate
	(Dollars in	thousands)
Commercial, financial and agricultural	\$ 168	\$ 1,943
Real estate-construction		_
Real estate-mortgage	43,558	17,392
Installment and other consumer loans	3,181	<u></u>
Total	<b>\$46,907</b>	<u>\$19,335</u>

Investments. The Delaware National Bank maintains a securities portfolio. At December 31, 2007, our investment portfolio totaled \$63.4 million and represented approximately 41.5% of our total assets. Securities in the portfolio are classified as available for sale or held to maturity based on management's positive intent and ability to hold such securities to maturity.

Mortgage-backed securities held to maturity at December 31, 2007 totaled \$6.7 million, a decrease of \$1.6 million, or 19.2%, compared to \$8.3 million at December 31, 2006. Mortgage-backed securities decreased primarily as a result of fewer investments made in such mortgage-backed securities due to higher loan demand.

The following table sets forth the carrying and fair values of our investment securities and mortgage-backed securities at the dates indicated. The carrying value for available for sale securities is their fair value. The carrying value for held to maturity securities is their amortized cost.

		At Dec	ember 31,	
	2007		20	06
	Amortized	Fair	Amortized	Fair
	Cost	Value	Cost	Value
		(In the	ousands)	
Available for sale:		•	•	
U.S. Government and federal agencies	\$ 8,915	\$ 8,906	\$13,101	\$12,942
State and local government obligations	21,412	21,736	19,230	19,505
Corporate debt securities	1,910	1,811	2,130	2,126
Mortgage-backed securities	22,865	22,723	21,330	20,796
Marketable equity securities	568	568	483	483
Other equity securities	733	733	835	835
Total available for sale	56,403	56,477	57,109	56,687
Held to maturity:				
Mortgage-backed securities	6,703	6,674	8,295	8,154
State and local government obligations	237	250	3,338	3,364
Total held to maturity	6,940	6,924	11,633	11,518
Total securities	\$63,343	\$63,401	\$68,742	\$68,205

The table below sets forth certain information regarding the carrying value, weighted-average yields and the earlier of call dates or average lives of our investment debt securities as of December 31, 2007. Average yields are presented on a tax equivalent basis.

			,	C	As of De	As of December 31, 2007	007			
		í	More than One	an One	More than Five	an Five		i		
	One Year	One Year or Less (1)	Year to Five Years (1)	e Years (I)	Years to 10 Years (I)	Years (I)	More than	More than 10 Years (1)	Total	tal
		Weighted		Weighted		Weighted		Weighted		Weighted
	Carrying Average $\frac{\text{Value}}{\text{Value}}$	Average <u>Yield (2)</u>	Carrying <u>Value</u>	Average <u>Yield (2)</u>	Carrying <u>Value</u>	Average <u>Yield(2)</u>	Carrying <u>Value</u>	Average Yield (2)	Carrying Value	Average <u>Yield (2)</u>
					Dollar	(Dollars in thousands)	<b>S</b> )			
Securities:										
Available for sale:										
U.S. Government and Federal										
agencies	. \$3,489	4.48%	\$ 5,417	4.36%	ا ج	<b>%</b> -	l <del>S</del>	% <del>-</del>	\$ 8,906	4.41%
State and local government										
obligations	. 207	5.29	1,686	3.92	10,726	4.03	9,117	4.09	21,736	4.06
Corporate debt securities	1,404	5.13	407	4.92	ı	ı	1	ı	1,811	5.08
Mortgage-backed securities	. 143	3.50	2,723	3.98	3,000	4.35	16,857	4.75	22,723	4.59
Total available for sale (3)	\$5,243	4.66	10,233	4.22	\$13,726	4.10	\$25,974	4.52	\$55,176	4.37
Held to maturity:										
Mortgage-backed securities \$ 121	. \$ 121	2.55	\$ 971	4.13	\$ 1,166	4.27	\$ 4,445	4.82	\$ 6,703	4.58
State and local government										
obligations	52	4.95	152	4.39	33	4.99	1	1	237	4.60
Total hald to matrixin, (3) ( 173	\$ 173	177	\$ 1173	416	\$ 1.100	7 20	377 7 3	7 83	07073	4 50
Total securities	\$5,416	4.61	\$11,356	4.21	\$14,925	4.12	\$30,419	4.56	\$62,116	4.40

The earlier of the call date or average life based upon current prepayment assumptions was utilized in place of contractual maturity dates. Average yields are stated on a tax equivalent basis.

Total does not include marketable equity securities and other equity securities.

<sup>€ 8 €</sup> 

Deposits. Our primary source of funds is our deposit accounts, which are comprised of non interest-bearing accounts, interest-bearing NOW accounts, money market accounts, savings accounts, club accounts and certificates of deposit. These deposits are provided primarily by individuals and businesses within our market area. The Delaware National Bank of Delhi offers competitive rates for all of its deposit products. We set our interest rates on deposits based on a variety of factors, including rates offered by our competition, our liquidity needs and market interest rates. In 2007, in order to attract more non-maturity deposits we raised the rates of interest paid on such deposit accounts, which includes savings and money market accounts. We consider the rates paid on our deposit accounts to be towards the top of the local market for rates on selected types of deposit products.

Deposits decreased \$3.9 million, or 3.0%, to \$124.9 million at December 31, 2007 from \$128.8 million at December 31, 2006. The Delaware National Bank's local deposit market is very competitive, and The Delaware National Bank will at times lose deposits to financial institutions paying the highest and most attractive interest rates and terms. If needed, management believes it can raise The Delaware National Bank's interest rates to attract new funds or retain existing deposits. In addition, The Delaware National Bank has an agreement with the FHLB of New York to provide cash advances, should The Delaware National Bank need additional funds for loan originations or other purposes.

The following table sets forth deposits for the dates indicated:

	Y	ears Ended_	December 31	,
	20	07	200	6
	Amount	Percent	Amount	Percent
		(Dollars in t	housands)	
Noninterest-bearing deposits	\$ 24,851	19.9%	\$ 26,006	20.2%
NOW accounts	18,695	15.0	16,620	12.9
Money markets	9,462	7.6	10,273	8.0
Savings	28,509	22.8	34,293	26.6
Time (in excess of \$100,000)	7,263	5.8	1,361	1.0
Other time	36,172	28.9	40,283	<u>31,3</u>
Total interest-bearing deposits	100,101	80.1	102,830	79.8
Total deposits	<u>\$124,952</u>	<u>100.0</u> %	<u>\$128,836</u>	<u>100.0</u> %

The following table sets forth average deposits by average rates paid for the dates indicated:

	Y	ears Ended	December 31	,	
	20	07	200	6	
	Average Amount	Average Rate	Average Amount	Average Rate	
		(Dollars in t	housands)		
Noninterest-bearing deposits	\$ 24,110		\$ 23,352		
Interest-bearing deposits:					
NOW accounts	16,811	.30%	15,313	0.34%	
Money markets	10,266	1.10	12,543	0.95	
Savings	31,297	.78	34,161	0.75	
Time (in excess of \$100,000)	6,887	4.99	7,735	3.39	
Other time	36,504	3.85	34,959	3.57	
Total interest-bearing deposits	101,765	2.12	104,711	1.85	
Total deposits	<u>\$125,875</u>	2.05%	<u>\$128,063</u>	1.51%	

At December 31, 2007, The Delaware National Bank had outstanding \$7.9 million in certificates of deposit accounts with balances of \$100,000 or more that mature as follows:

Maturity Distribution of	
Time Deposits of \$100,000 or More	Balance
-	(In thousands)
Three months or less	\$2,603
Over three through twelve months	1,407
Over twelve months	3,922
Total	<u>\$7,932</u>

**Borrowings.** We utilize borrowings from the Federal Home Loan Bank of New York to supplement our supply of funds for loans and investments. As of December 31, 2007 and December 31, 2006, we had \$7.7 million outstanding in Federal Home Loan Bank advances.

# Results of Operation for the Years Ended December 31, 2007 and December 31, 2006

Financial Highlights. Net income for the year ended December 31, 2007 was \$1.7 million or \$1.84 per share, compared to net income of \$1.7 million or \$1.78 per share for the year ended December 31, 2006.

**Net Interest Income.** Net interest income decreased by \$252,000, or 4.24%, to \$5.7 million for 2007 from \$6.0 million in the same period in 2006. The net interest rate spread decreased to 3.55% for the year ended December 31, 2007 from 3.85% for the year ended December 31, 2006. The net interest margin decreased to 4.07% for the year ended December 31, 2007 from 4.25% for the year ended December 31, 2006. The decrease in average yields was the result of a higher cost of funds in 2007.

Total interest income increased to \$8.3 million for the year ended December 31, 2007, or 1.0%, from \$8.2 million for the year ended December 31, 2006. The increase in interest income primarily reflects growth in our real estate mortgage and consumer loan portfolios, partially offset by a decrease in the investment portfolio. Interest income earned on loans increased to \$5.2 million for the year ended December 31, 2007, or 3.9%, from \$5.0 million for the year ended December 31, 2006 due primarily to growth in the loan portfolio. Interest income on investment securities decreased by \$200,000 for the year ended December 31, 2007, or 6.4%, from 2006 as a result of fewer investments made in securities due to the funding of growth in our loan portfolio.

Interest expense on interest-bearing deposits increased to \$2.2 million for the year ended December 31, 2007, or 11.5%, from \$1.9 million for the year ended December 31, 2006. The decrease was due primarily to a decrease in interest-bearing deposits. Interest expense on FHLB borrowings increased in 2007 from \$312,000 to \$423,000 due to increased outstanding borrowings. The cost of funds increased in 2007 as compared to 2006 primarily as a result of the changing rate environment in 2007.

**Provision for Loan Losses.** A provision for loan losses on loans is charged to earnings to maintain the total allowance for loan losses at a level calculated by management based on historical experience, the volume and type of lending conducted by The Delaware National Bank, the status of past due principal and interest payments and other factors related to the collectibility of the loan portfolio. Based upon our analysis of these factors, management made a provision for loan losses of \$271,000 for the year ended December 31, 2007, compared to \$202,000 for the same period in 2006, which was primarily due to normal adjustments to the provision for loan losses to reflect economic conditions and trends in the loan portfolio. The allowance for loan losses was \$852,601, or 1.22% of total loans, as of December 31, 2007 as compared with \$702,243, or 1.02% of total loans, as of December 31, 2006.

**Noninterest Income.** Noninterest income increased \$32,000 to \$1.5 million in 2007 from \$1.5 million in 2006 due primarily to an increase in other income mainly due to an increase in income earned on bank-owned life insurance partially offset by a decrease in banking service charges and other fees collected.

The following table shows the components of noninterest income for the years ended December 31, 2007 and December 31, 2006.

	Veer Ended	December 31.	Percentage Change
	2007	2006	Increase/(Decrease)
	(Dolla	rs in thousands)	
Banking service charges and fees on deposit accounts	\$ 536	\$577	(7.11)%
Gain (loss) on securities available for sale	_	(75)	(100.00)
Other fees collected <sup>(1)</sup>	751	792	(5.18)
Other income <sup>(2)</sup>	<u>231</u>	<u> 192</u>	<u>20.31</u>
Total	\$1, <u>518</u>	<b>\$1.486</b>	<u>2.15</u> %

<sup>(1)</sup> Other fees collected consist of trust department income, banking fees, late fees on loans and credit cards and ATM fees.

**Noninterest Expenses.** Noninterest expenses decreased in the year ended December 31, 2007 primarily due to a decrease in salaries and employee benefits of \$469,000 from \$3.0 million to \$2.5 million. This was due to a decrease in deferred compensation expense due to the retirement of two officers of the Bank. Expenses relating to accounting services remained relatively unchanged for the years ended December 31, 2007 and 2006. Other expenses consist primarily of director fees, data processing fees, office supplies and legal expenses and contributions.

The following table shows the components of noninterest expense and percentage change from the year ended December 31, 2006 to the year ended December 31, 2007.

	Year Ended December 31,		Percentage Change
	2007	2006	Increase/(Decrease)
	(Dollars in	thousands)	
Salaries and employee benefits	\$2,498	\$2,968	(15.84)%
Occupancy and equipment expense	809	806	.37
Other real estate expense	47	26	80.77
Accounting services	112	117	(4.27)
Other expenses	1,349	1,151	18.59
Total	<b>\$4,815</b>	<b>\$5,068</b>	<u>(4.68</u> )%

**Income Tax Expense.** The income tax expense for the year ended December 31, 2007 was \$405,145, reflecting an effective tax rate of 19.19%, compared to \$502,926 for the year ended December 31, 2006, reflecting an effective tax rate of 23.24%.

<sup>(2)</sup> Other income consists of group insurance dividends, gain/loss on the sale of fixed assets, Internet banking fee income and income earned on bank-owned life insurance.

# Average Balance Sheets and Related Yields and Rates

The following table sets forth information regarding average balances of assets and liabilities, the total dollar amounts of interest income and dividends from average interest-earning assets, the total dollar amounts of interest expenses on average interest-bearing liabilities, and the resulting average yields and costs. The yields and costs for the periods are derived by dividing income or expense by the average balance of assets or liabilities, respectively, for the periods shown. Average balances are derived from average daily balances. For purposes of this table, average balances of loans receivable include loans on which we have discontinued accruing interest. The yields and costs include amortized and deferred fees and costs which are considered adjustments to yields. Yields on non-taxable investments have not been adjusted for tax effect.

	For the Years Ended December 31,					
	2007			2006		
	Average Balance	Interest	Average Yield/ Cost	Average Balance	Interest	Average Yield/ Cost
			(Dollars in	thousands)		
Assets:						
Interest-earning assets:						
Interest-earning deposits in other banks Investment securities, net <sup>(1)</sup> :	\$ 4,609	\$ 218	4.73%	\$ 2,682	\$ 130	4.85%
Taxable	15,128	701	4.63	22,087	808	3.66
Non-taxable	22,327	905	4.05	17,411	872	5.01
Mortgage-backed securities, net (1)	28,718	1,302	4.53	32,156	1,429	4.44
Loans receivable, net (2)	69,367	<u> 5,156</u>	7.43	65,663	<u>4,960</u>	7.55
Total interest-earning assets	140,149	8,282	5.91	139,999	8,199	5.86
Noninterest-earning assets	12,198			11,854		
Total assets	<u>\$152,347</u>			<u>\$151,853</u>		
Liabilities and Equity:						
Interest-bearing liabilities:						
NOW accounts	\$ 16,811	\$ 51	.30	\$ 15,313	52	0.34
Money markets	10,266	113	1.10	12,543	119	0.95
Savings	31,297	245	.78	34,161	257	0.75
Certificates of deposit (in excess of \$100,000).	6,887	344	4.99	7,735	262	3.39
Other certificates of deposit	36,504	<u>1,406</u>	3.85	34,959	1,249	3.57
Total deposits	101,765	2,159	2.12	104,711	1,939	1.85
FHLB advances	7,983	427	5.35	<u>7,067</u>	312	4.41
Total interest-bearing liabilities	109,748	2,586	2.35	<u> 111,778</u>	2,251	2.01
Noninterest-bearing liabilities	26,497			<u>25,198</u>		
Total liabilities	136,245			136,976		
Stockholders' Equity	16,102			14,877		
Total liabilities and stockholders' equity	\$152,347			\$151,853		
Net interest income		\$_5,696			<b>\$5,948</b>	
Net interest rate spread (3)			3.55%		<del>- ,</del>	3.85%
Net interest margin (4)			4.07%			4.25%
Average interest-bearing assets to						
average interest-bearing liabilities			127.70%			125.25%

<sup>(1)</sup> Includes unamortized discounts and premiums.

<sup>(2)</sup> Amount is net of loans in process, net deferred loan origination fees and allowance for loan losses and includes non-performing loans.

<sup>(3)</sup> Net interest rate spread represents the difference between the yield on interest-earning assets and the cost of interest-bearing liabilities.

<sup>(4)</sup> Net interest margin represents net interest income divided by average interest-earning assets.

Rate/Volume Analysis. The following table sets forth the effects of changing rates and volumes on our interest income and interest expense. The rate column shows the effects attributable to changes in rate (changes in rate multiplied by prior volume). The volume column shows the effects attributable to changes in volume (changes in volume multiplied by prior rate). The net column represents the sum of the prior columns. For purposes of this table, changes attributable to changes in both rate and volume have been allocated proportionately based on the absolute value of the change due to rate and the change due to volume.

Year Ended December 31, 2007

_	Compared to Year Ended December 31, 2006			
_	Increase (I Due			
_	Volume	Rate	Net	
	n	n thousands	s)	
Interest income:				
Interest-earning deposits in other banks Investment securities, net:	\$ 91	\$ (3)	\$ 88	
Taxable	(292)	185	(107)	
Non-taxable	218	(185)	33	
Mortgage-backed securities, net	(155)	28	(127)	
Loans receivable, net	<u>276</u>	<u>(80</u> )	<u> 196</u>	
Total change in interest income	<u>\$138</u>	<u>\$ (55</u> )	<u>\$_83</u>	
Interest expense:				
Deposits:				
NOW accounts	\$ 5	\$ (6)	<b>\$</b> (1)	
Money markets	(23)	17	(6)	
Savings	(22)	10	(12)	
Time (in excess of \$100,000)	(30)	112	82	
Other time deposits	56	101	157	
FHLB advances	_44	71	<u>115</u>	
Total change in interest expense	30	305	335	
Increase (decrease) in net interest	<del></del>			
income	<u>\$108</u>	<u>\$(360</u> )	<b>\$(252)</b>	

# **Risk Management**

Overview. Managing risk is an essential part of successfully managing a financial institution. Our most prominent risk exposures are credit risk, interest rate risk and market risk. Credit risk is the risk of not collecting the interest and/or the principal balance of a loan or investment when it is due. Interest rate risk is the potential reduction of interest income as a result of changes in interest rates. Market risk arises from fluctuations in interest rates that may result in changes in the values of financial instruments, such as available-for-sale securities that are accounted for on a mark-to-market basis. Other risks that we face are operational risks, liquidity risks and reputation risk. Operational risks include risks related to fraud, regulatory compliance, processing errors, technology and disaster recovery. Liquidity risk is the possible inability to fund obligations to depositors, lenders or borrowers. Reputation risk is the risk that negative publicity or press, whether true or not, could cause a decline in our customer base or revenue.

**Credit Risk Management.** Our strategy for credit risk management focuses on having well-defined credit policies and uniform underwriting criteria and providing prompt attention to potential problem loans.

When a borrower fails to make a required loan payment, we take a number of steps to have the borrower cure the delinquency and restore the loan to current status, including contacting the borrower by letter and phone at regular intervals. When the borrower is in default, we may commence collection proceedings. If a foreclosure action is instituted and the loan is not brought current, paid in full, or refinanced before the foreclosure sale, the real

property securing the loan generally is sold at foreclosure. Generally, when a consumer loan or a non-mortgage loan becomes 45 days past due, we institute collection proceedings. Credit card loans and other personal loans are typically charged off when they become 120 days past due.

Analysis of Nonperforming and Classified Assets. We consider repossessed assets and loans that are 90 days or more past due to be nonperforming assets. Under current accounting guidelines, a loan is defined as impaired when, based on current information and events, it is probable that the creditor will be unable to collect all amounts due under the contractual terms of the loan agreement. When a loan becomes 90 days delinquent, the loan may be placed on a nonaccrual status at which time the accrual of interest ceases, the interest previously accrued to income is reversed and the loan is placed on a cash basis. Typically, payments on a nonaccrual loan are applied to the outstanding principal and interest as determined at time of the collection of the loan.

The below table sets forth nonaccrual loans, past due and restructured loans for the dates indicated. Other than as disclosed in the below table, there are no other loans at December 31, 2007 for which we have serious doubts about the inability of the borrowers to comply with the present loan repayment terms.

_	At December 31,		
_	2007	2006	
	(Dollars i	n thousands)	
Nonaccruing <sup>(1)</sup>	\$445 <sup>(2)</sup>	\$1,115 <sup>(2)</sup>	
Accruing, delinquent for 90 days or more(3)	\$105	\$ 212	
Restructured loans not included in above amounts	-	_	
Percentage of nonperforming loans to total loans	.78%	1.92%	
Percentage of nonperforming loans to total assets	.36%	.85%	
Percentage of nonperforming assets to total assets	.36%	.85%	

<sup>(1)</sup> The gross interest income that would have been recorded in the period ended December 31, 2007, if these loans had been current in accordance with their original terms and had been outstanding throughout the period or since origination, if held for part of the period, was \$39,058. The amount of interest income on these loans that was included in net income for the period ended December 31, 2006 was \$93,232.

During the years ended December 31, 2007 and 2006, interest income of \$39,058 and \$93,232, respectively, would have been recorded on loans accounted for on a nonaccrual basis if the loans had been current throughout the period. Interest on such loans included in income during 2007 and 2006 amounted to \$2,305 and \$87,368, respectively.

Federal regulations require us to regularly review and classify our assets. In addition, our regulators have the authority to identify problem assets and, if appropriate, require them to be classified. There are three classifications for problem assets: substandard, doubtful and loss. An asset is classified "substandard" if it is determined to be inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. As a general rule, The Delaware National Bank will classify a loan as substandard if The Delaware National Bank can no longer rely on the borrower's income as the primary source for repayment of the indebtedness and must look to secondary sources such as guarantors or collateral. An asset is classified as "doubtful" if full collection is highly questionable or improbable. An asset is classified as "loss" if it is considered uncollectible, even if a partial recovery could be expected in the future. The regulations also provide for a special mention classification, described as assets which do not currently expose The Delaware National Bank to a sufficient degree of risk to warrant classification, but do possess credit deficiencies or potential weaknesses deserving management's close attention. Assets classified as substandard or doubtful require The Delaware National Bank to establish allowances for loan losses. If an asset or portion thereof is classified loss, The Delaware National Bank must either establish specific allowances for loan losses in the amount of the portion of the asset classified loss, or charge off such amount. Federal examiners may disagree with The Delaware National Bank's

<sup>(2)</sup> The decrease in nonaccruing loans in 2007 was due to payment in full of two large commercial real estate mortgages.

<sup>(3)</sup> Loans delinquent as to principal or interest payments.

classifications and amounts reserved. If The Delaware National Bank does not agree with an examiner's classification of an asset, it may appeal this determination to the Office of the Comptroller of the Currency.

At December 31, 2007, The Delaware National Bank had \$3.2 million in assets classified as substandard and \$65,010 in assets classified as doubtful or loss as compared to \$3.7 million in assets classified as substandard and no assets classified as doubtful or loss at December 31, 2006. In addition, at December 31, 2007, The Delaware National Bank had \$4.8 million in assets classified as special mention as compared to \$2.2 million in assets classified as special mention at December 31, 2006.

Analysis and Determination of the Allowance for Loan Losses. The allowance for loan losses is a valuation allowance for probable losses inherent in the loan portfolio. We evaluate the need to establish allowances against losses on loans on a monthly basis based on written policies and procedures that we have established to evaluate the risk in our portfolio, ensure the timely charge off of loans and properly reflect estimated future losses in the portfolio. When additional allowances are necessary, a provision for loan losses is charged to earnings. The recommendations for increases or decreases to the allowance are presented by management to the board of directors. Where specific loan loss allowances have been established, any difference between the loss allowances and the amount of loss realized has been charged or credited to current income.

At December 31, 2007, the allowance for loan losses represented 1.22% of total loans, compared to 1.02% of total loans at December 31, 2006. The allowance for loan losses increased 21.4% from December 31, 2006 to December 31, 2007 following the provision for loan losses of \$271,000 reduced by charge-offs of \$121,000. The decision to increase the allowance was due to normal adjustments to the provision to reflect economic conditions and trends in the loan portfolio.

The following table sets forth a breakdown of the allowance for loan losses by loan category at the dates indicated.

_			At Dece	ember 31,		
_		2007			2006	
	Amount	Percent of Allowance to Total Allowance	Percent of Loans in Category to Total Loans	Amount	Percent of Allowance to Total Allowance	Percent of Loans in Category to Total Loans
			(Dollars ir	ı thousands)		
Commercial, financial						
and agricultural	\$447	52%	5%	\$385	55%	7%
Real estate-construction	_	_	1	_	_	1
Real estate-mortgage	107	13	88	88	13	86
Installment and other						
consumer loans	147	17	6	65	9	6
Not specifically allocated	<u> 151</u>	<u>18</u>	<u>_</u>	<u> 164</u>	<u>23</u>	
Total	<u>\$852</u>	<u>100</u> %	<u>100</u> %	<u>\$702</u>	<u>100</u> %	<u>100</u> %

Although management believes that its allowance for loan losses conforms with generally accepted accounting principles based upon the available facts and circumstances, there can be no assurance that additions to the allowance will not be necessary in future periods, which would adversely affect our results of operations. Furthermore, our banking regulators, as an integral part of our examination process, periodically review our allowance for loan losses. The examinations may require us to make additional provisions for loan losses based on judgments different from ours. In addition, because future events affecting borrowers and collateral cannot be predicted with certainty, there can be no assurance that the existing allowance for loan losses is adequate or that increases will not be necessary should the quality of any loans deteriorate as a result of the factors discussed above. Any material increase in the allowance for loan losses may adversely affect our financial conditions and results of operations.

Analysis of Loan Loss Experience. The following table sets forth an analysis of the allowance for loan losses for the periods indicated. Where specific loan loss allowances have been established any differences between the loss allowance and the amount of loss realized has been charged or credited to the allowance.

	Years Ended December 31	
	2007	2006
	(Dollars i	in thousands)
Allowance at beginning of the period	\$ 702	\$ 616
Provision (credit for loan losses)	271	201
Commercial, financial and agricultural	(121)	(133)
Real estate-mortgage	(42)	(1)
Installment and other consumer loans  Total charge-offs	<u>(43)</u> <u>(168</u> )	(64) (198)
Recoveries:	18	33
Commercial, financial and agricultural	-	_
Real estate-mortgage	•••	-
Installment and other consumer loans	<u>29</u> 47	<u>50</u> 83
Net charge-offs	<u>(121</u> )	<u>(115</u> )
Allowance at end of period	<u>\$852</u>	<u>\$ 702</u>
Net charge-offs to average loans outstanding during the period	0.17%	0.18%
Allowance to total loans outstanding at the end of the period	<u>1.22</u> %	1.02%
Allowance to nonperforming loans	<u>191.60</u> %	<u>62.98</u> %

Interest Rate Management. Our earnings and the market value of our assets and liabilities are subject to fluctuations caused by changes in the level of interest rates. We manage the interest rate sensitivity of our interest-bearing liabilities and interest-earning assets in an effort to minimize the adverse effects of changes in the interest rate environment. Deposit accounts typically react more quickly to changes in market interest rates than mortgage loans because of the shorter maturities of deposits. As a result, sharp increases in interest rates may adversely affect our earnings while decreases in interest rates may beneficially affect our earnings. To reduce the potential volatility of our earnings, we have sought to improve the match between asset and liability maturities and rates, while maintaining an acceptable interest rate spread.

We have an Asset/Liability Committee to coordinate all aspects involving asset/liability management. The committee establishes and monitors the volume, maturities, pricing and mix of assets and funding sources with the objective of managing assets and funding sources to provide results that are consistent with liquidity, growth, risk limits and profitability goals.

Liquidity Management. Liquidity is the ability to meet current and future financial obligations of a short-term nature. Our primary source of funds consist of deposit inflows, loan repayments, maturities of and payments on investment securities and borrowings from the Federal Home Loan Bank of New York. While maturities and scheduled amortization of loans and securities are predictable sources of funds, deposit flows and mortgage prepayments are greatly influenced by general interest rates, economic conditions and competition.

Our primary investing activities are the origination and purchase of loans and the purchase of securities. Our primary funding activities consist of activity in deposit account and Federal Home Loan Bank advances. Deposit flows are affected by the overall level of interest rates, the interest rates and products offered by us and our

local competitors and other factors. We generally manage the pricing of our deposits to be competitive. Occasionally, we offer promotional rates on certain deposit products to attract deposits.

Capital Management. We are subject to various regulatory capital requirements administered by the Federal Deposit Insurance Corporation, including a risk-based capital measure. The risk-based capital guidelines include both a definition of capital and a framework for calculating risk-weighted assets by assigning balance sheet assets and off-balance sheet items to broad risk categories. At December 31, 2007, we exceeded all of our regulatory capital requirements. We are considered "well capitalized" under regulatory guidelines. See "Regulation and Supervision—Bank Regulation—Capital Adequacy Requirements" and Note 13 of the notes to the consolidated financial statements.

Off-Balance Sheet Arrangements. In the normal course of operations, we engage in a variety of financial transactions that, in accordance with generally accepted accounting principles, are not recorded in our financial statements. These transactions involve, to varying degrees, elements of credit, interest rate and liquidity risk. Such transactions are used primarily to manage customers' requests for funding and take the form of loan commitments and lines of credit. For information about our loan commitments and unused lines of credit, see note 11 of the notes to the consolidated financial statements.

For the year ended December 31, 2007, we did not engage in any off-balance sheet transactions reasonably likely to have a material effect on our financial condition, results of operations or cash flows.

# **Impact of Recent Accounting Pronouncements**

For a discussion of the impact of recent accounting pronouncements, see note 1 of the notes to the consolidated financial statements included in this prospectus.

# **Effect of Inflation and Changing Prices**

The financial statements and related financial data presented in this prospectus have been prepared in accordance with generally accepted accounting principles, which require the measurement of financial position and operating results in terms of historical dollars without considering the change in the relative purchasing power of money over time due to inflation. The primary impact of inflation on our operations is reflected in increased operating costs. Unlike most industrial companies, virtually all of the assets and liabilities of a financial institution are monetary in nature. As a result, interest rates generally have a more significant impact on a financial institution's performance than do general levels of inflation. Interest rates do not necessarily move in the same direction or to the same extent as the prices of goods and services.

# **Our Management**

# **Board of Directors**

The Board of Directors of Delhi Bank Corp. is presently composed of eight (8) members who are elected for terms of three (3) years, approximately one third of whom are elected annually as required by the Bylaws of Delhi Bank Corp. Each director of Delhi Bank Corp. is also a member of the Board of Directors of The Delaware National Bank. The executive officers of Delhi Bank Corp. and The Delaware National Bank are elected annually by the respective Board of Directors and serve at such Board's discretion. The following tables present information with respect to our directors and executive officers. Unless otherwise stated, each director and executive officer has held his or her current occupation for the last five years. There are no family relationships among or between the directors or executive officers.

Name	Age(I)	Principal Occupation for Past Five Years and Business Experience	Director Since(2)	Term Expires
Raymond M. Christensen	70	Director of Delhi Bank Corp.; Farmer and retired Special Assistant to New York State Commissioner of Agriculture and Markets	2003	2008
Bruce J. McKeegan	50	Director of Delhi Bank Corp. and Attorney and Sole Owner of McKeegan & McKeegan	2000	2008
Ann S. Morris	63	Director of Delhi Bank Corp. and retired President, CPA of Morris & Ronovech CPA, PC, a public accounting firm	2002	2008
Paul J. Roach	54	Director of Delhi Bank Corp., Vice President and Chief Financial Officer of the Clark Companies, a contracting company and Director of Delaware National Realty Corp.	2001	2009
Andrew F. Davis III	62	Director of Delhi Bank Corp. and Director and Owner of D&D of Walton, Inc., an auto parts business	1991	2009
Robert W. Armstrong	45	Director, President and Chief Executive Officer of Delhi Bank Corp. and The Delaware National Bank since 2005; Director and President of Delaware National Realty Corp; Former Treasurer of Delhi Bank Corp. from 1994 to 2004; Former Vice President, Treasurer, Cashier and Trust Officer of The Delaware National Bank from 1987 to 2004	2005	2009
Michael E. Finberg	61	Director of Delhi Bank Corp.; Director and President of Margaretville Bowl Ltd.; President of MMA Corp. and Owner of Reliable Tent	1998	2010
Timothy C. Townsend	58	Chairman of the Board of Delhi Bank Corp. and The Delaware National Bank since 2003; Director of Delaware National Realty Corp. and Director of Delhi Telephone Company; Former President and Chief Executive Officer of Delhi Bank Corp. from 1994 to 2004; Former President and Chief Executive Officer of The Delaware National Bank from 1989 to 2004	1989	2010

<sup>(1)</sup> As of December 31, 2007.

<sup>(2)</sup> Years prior to 1994 indicate service with The Delaware National Bank.

## **Executive Officers Who are Not Directors**

Name	Age <sup>(1)</sup>	Positions Held with Delhi Bank Corp. and/or The Delaware National Bank	Officer Since(2)
Peter V. Gioffe	35	Treasurer of Delhi Bank Corp. since 2005; Vice President and Cashier of The Delaware National Bank since 2005; Treasurer of Delaware National Realty Corp. since 2002.	2005
Suzanne L. MacDonald	56	Vice President of Delhi Bank Corp. since 2006; Vice President of Human Resources of The Delaware National Bank since 2005. Prior to 2005, Ms. MacDonald served as Assistant Vice President of Human Resources for The Delaware National Bank.	2005

<sup>(1)</sup> As of December 31, 2007.

# **Director Compensation**

In 2007, directors of The Delaware National Bank received \$1,050 for each full-day regular and special Board meeting attended and \$350 for each half-day regular and special board meeting attended. Members of The Delaware National Bank's Audit Committee received \$250 for each committee meeting attended. Non-employee directors who are members of all other committees of The Delaware National Bank received \$150 for each committee meeting attended. Timothy C. Townsend, as Chairman of the Board of Delhi Bank Corp., received \$2,100 for each full-day regular or special Board meeting attended, \$700 for each half-day regular or special Board meeting attended and \$300 for any committee meeting attended. In addition, our non-employee directors received \$250 per day for attendance at seminars. Delhi Bank Corp. does not pay director fees.

# **Executive Compensation**

The following table sets forth the total aggregate annual remuneration paid by Delhi Bank Corp. to the three (3) highest paid persons who are executive officers of Delhi Bank Corp. and/or The Delaware National Bank as a group for 2007.

Name of Individual or Identity of Group	Capacities in which Remuneration was Received	Aggregate Remuneration
The highest paid Executive Officers of The Delaware National Bank and Delhi Bank Corp. (1)	President and Chief Executive Officer of The Delaware National Bank and Delhi Bank Corp.; Treasurer of Delhi Bank Corp. and Vice President and Cashier of The Delaware National Bank; Vice President of Delhi Bank Corp and Vice President of Human Resources of The Delaware National Bank.	\$331,101

The group consists of three persons including Robert W. Armstrong, President and Chief Executive Officer of Delhi Bank Corp. and The Delaware National Bank of Delhi, Peter V. Gioffe, Treasurer of Delhi Bank Corp. and Vice President and Cashier of the Delaware National Bank, Suzanne L. MacDonald, Vice President of Delhi Bank Corp. and Vice President of Human Resources of The Delaware National Bank of Delhi.

<sup>(2)</sup> Years prior to 1994 indicate service with The Delaware National Bank.

## **Transactions with Certain Related Persons**

The Delaware National Bank extends credit to certain of our directors, officers and employees, as well as members of their immediate families, in connection with mortgage loans, home equity lines of credit and home equity installment loans.

The Delaware National Bank's policy provides that all loans made by The Delaware National Bank to its directors and officers are made in the ordinary course of business, are made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other persons and do not involve more than the normal risk of collectibility or present other unfavorable features.

Delhi Bank Corp. engaged the services of McKeegan & McKeegan, LLP, which is owned by director Bruce McKeegan, to provide legal assistance to The Delaware National Bank and its customers in the form of mortgage closing and related services. Total amounts paid to McKeegan & McKeegan, LLP totaled approximately \$42,000 in 2007 and \$50,000 in 2006.

# **Stock Ownership**

The following table sets forth, as of December 31, 2007, certain information regarding the beneficial ownership of Delhi Bank Corp. common stock by each of the directors and executive officers of The Delaware National Bank, and all of our directors and executive officers as a group.

Name and Address <sup>(1)</sup>	Amount and Nature of Beneficial Ownership <sup>(2)</sup>	Percent of Class (%)
Robert W. Armstrong	432	*
Peter V. Gioffe	_	_
Suzanne L. MacDonald	_	_
Raymond M. Christensen	945	*
Andrew F. Davis III	19,435 <sup>(3)</sup>	2.09
Michael E. Finberg	1,598 <sup>(4)</sup>	*
Bruce J. McKeegan	4,333 <sup>(5)</sup>	*
Ann S. Morris	1,050 <sup>(6)</sup>	*
Paul J. Roach	34,166 <sup>(7)</sup>	3.68
Timothy C. Townsend	4,785	*
All Executive Officers and Directors as a Group — (10) Persons in Total	66,746	7.18%

<sup>\*</sup> Does not exceed 1.0% of Delhi Bank Corp.'s voting securities.

To our knowledge, the only record owner of 10% or more of any class of our equity securities is Cede & Co. To our knowledge, there are no beneficial owners of 10% or more of any class of our equity securities.

<sup>(1)</sup> Delhi Bank Corp., 124 Main Street, Delhi, New York 13753.

Differences may exist between figures shown here and actual share amounts due to rounding up of such numbers.

Includes 2,674 shares held by Mr. Davis' spouse; 342 shares held as custodian for Mr. Davis' son and 634 shares held by D&D of Walton, Inc., of which he is the President.

Includes 104 shares held jointly with Mr. Finberg's sons, 82 shares held jointly with Mr. Finberg's spouse, 119 shares held jointly with Mr. Finberg's sister and 12 shares held jointly with Mr. Finberg's daughter-in-law.

<sup>(5)</sup> Includes 3,434 shares held by Mr. McKeegan's spouse.

<sup>(6)</sup> Includes 150 shares held by Ms. Morris' spouse.

Includes 2,226 shares held jointly with Mr. Roach's wife, 380 shares held as custodian for Mr. Roach's son, 500 shares held by the Roach Family Scholarship Trust and 27,248 shares held by Burton F. Clark, Inc. d/b/a Clark Companies of which Mr. Roach is the Vice President.

# **Regulation and Supervision**

# General

The Delaware National Bank is a nationally chartered banking association, the deposits of which are insured by the Deposit Insurance Fund administered by the Federal Deposit Insurance Corporation ("FDIC"). Federal law, primarily the National Bank Act, delineates the nature and extent of the activities in which The Delaware National Bank can engage. The Delaware National Bank's primary regulator is the Office of the Comptroller of the Currency ("OCC"). By virtue of the insurance of its deposits, however, The Delaware National Bank is also subject to supervision and regulation by the FDIC. Such supervision and regulation subjects The Delaware National Bank to special restrictions, requirements, potential enforcement actions and periodic examination by the OCC and, in some circumstances, the FDIC. The primary purpose of such supervision and regulation is to protect the FDIC insurance fund and depositors. Delhi Bank Corp. is a bank holding company subject to reporting to, and supervision by, the Federal Reserve Board ("FRB").

The regulatory structure gives the regulatory authorities extensive discretion in connection with their supervisory and enforcement activities and examination policies, including policies with respect to the classification of assets and the establishment of adequate loan loss reserves for regulatory purposes. Any change in such regulatory requirements and policies, whether by the OCC, the FDIC or Congress, could have a material adverse impact on The Delaware National Bank, and/or Delhi Bank Corp. and their operations.

Certain of the statutory and regulatory provisions applicable to Delhi Bank Corp. and The Delaware National Bank are described below. This discussion is intended to be a summary, does not purport to be a complete description of the applicable statutes and regulations and their effects on Delhi Bank Corp. and The Delaware National Bank and is qualified in its entirety by reference to the statutes and regulations involved.

# **Holding Company Regulation**

Federal Regulation. Due to its control of The Delaware National Bank, Delhi Bank Corp. is subject to examination, regulation, and periodic reporting under the Bank Holding Company Act of 1956 ("BHCA"), as administered by the FRB.

Delhi Bank Corp. is required to obtain the prior approval of the FRB to acquire all, or substantially all, of the assets of any bank or bank holding company or merge with another bank holding company. Prior FRB approval will also be required for Delhi Bank Corp. to acquire direct or indirect ownership or control of any voting securities of any bank or bank holding company if, after giving effect to such acquisition, Delhi Bank Corp. would, directly or indirectly, own or control more than 5% of any class of voting shares of such bank or bank holding company. In evaluating such transactions, the FRB considers such matters as the financial and managerial resources of and future prospects of the companies involved, competitive factors and the convenience and needs of the communities to be served. Bank holding companies may acquire additional banks in any state, subject to certain restrictions such as deposit concentration limits. In addition to the approval of the FRB, prior approval may also be required from other agencies having supervisory jurisdiction over banks to be acquired.

A bank holding company is generally prohibited from engaging in or acquiring direct or indirect control of more than 5% of the voting securities of any company engaged in non-banking activities. One of the principal exceptions to this prohibition is for activities found by the FRB to be so closely related to banking or managing or controlling banks to be a proper incident thereto. Some of the principal activities that the FRB has determined by regulation to be closely related to banking are: (i) making or servicing loans; (ii) performing certain data processing services; (iii) providing discount brokerage services; (iv) acting as fiduciary, investment or financial advisor; (v) finance leasing personal or real property; (vi) making investments in corporations or projects designed primarily to promote community welfare; and (vii) acquiring a savings association, provided that the savings association only engages in activities permitted bank holding companies.

The Gramm-Leach-Bliley Act of 1999 authorizes a bank holding company that meets specified conditions, including being "well capitalized" and "well managed," to opt to become a "financial holding company" and thereby engage in a broader array of financial activities than previously permitted. Such activities can include insurance underwriting and investment banking. Delhi Bank Corp. has not, up to now, opted to become a financial holding company. The Gramm-Leach-Bliley Act also authorizes banks to engage through "financial subsidiaries" in certain of the activities permitted for financial holding companies. Financial subsidiaries are generally treated as affiliates for purposes of restrictions on a bank's transactions with affiliates.

The FRB has adopted capital adequacy guidelines for bank holding companies (on a consolidated basis) substantially similar to those of the OCC for a bank. However, the capital adequacy requirements apply on a bank-only basis until a bank holding company's consolidated assets exceed \$500 million.

A bank holding company is generally required to give the FRB prior written notice of any purchase or redemption of its outstanding equity securities if the gross consideration for the purchase or redemption, when combined with the net consideration paid for all such purchases or redemptions during the preceding 12 months, is equal to 10% or more of the company's consolidated net worth. The FRB may disapprove such a purchase or redemption if it determines that the proposal would constitute an unsafe and unsound practice, or would violate any law, regulation, FRB order or directive, or any condition imposed by, or written agreement with, the FRB. There is an exception to this approval requirement for well-capitalized bank holding companies that meet certain other conditions.

The FRB has issued a policy statement regarding the payment of dividends by bank holding companies. In general, the FRB's policies provide that dividends should be paid only out of current earnings and only if the prospective rate of earnings retention by the bank holding company appears consistent with the organization's capital needs, asset quality, and overall financial condition. The FRB's policies also require that a bank holding company serve as a source of financial strength to its subsidiary banks by standing ready to use available resources to provide adequate capital funds to those banks during periods of financial stress or adversity and by maintaining the financial flexibility and capital-raising capacity to obtain additional resources for assisting its subsidiary banks where necessary. These regulatory policies could affect Delhi Bank Corp.'s ability to pay dividends or otherwise engage in capital distributions. Delhi Bank Corp.'s ability to pay dividends could also be restricted should The Delaware National Bank ever become "undercapitalized." See "—Corrective Measures for Capital Deficiencies."

Delhi Bank Corp.'s status as a registered bank holding company under the BHCA does not exempt it from certain federal and state laws and regulations applicable to corporations generally, including, without limitation, certain provisions of the Federal securities laws.

Change in Control. Under the Change in Bank Control Act of 1978 (the "CBCA"), a written notice must be submitted to the FRB if any person (including a company), or any group acting in concert, seeks to acquire 10% of any class of Delhi Bank Corp.'s outstanding voting securities, unless the FRB determines that such acquisition will not result in a change of control of the bank. Under the CBCA, the FRB has 60 days within which to act on such notice taking into consideration certain factors, including the financial and managerial resources of the proposed acquiror, the convenience and needs of the community served by the bank and the antitrust effects of an acquisition.

Under the BHCA, any company would be required to obtain prior approval from the FRB before it may obtain "control" of Delhi Bank Corp. within the meaning of the BHCA. Control for BHCA purposes generally is defined to mean the ownership or power to vote 25% or more of any class of Delhi Bank Corp.'s voting securities or the ability to control in any manner the election of a majority of Delhi Bank Corp.'s directors. An existing bank holding company would be required to obtain the FRB's prior approval under the BHCA before acquiring more than 5% of Delhi Bank Corp.'s voting stock. See "—Holding Company Regulation."

# **Bank Regulation**

**Business Activities.** The activities of national banks are governed by federal law and regulations. In particular, the authority of national banks to lend money, accept deposits, branch and engage in other activities is found in the National Bank Act and the OCC's regulations.

**Examinations.** The OCC periodically examines and evaluates national banks. Based upon such examination and evaluation, the OCC may revalue the assets of the institution and require that it establish specific reserves to compensate for the difference between the OCC-determined value and the book value of such assets.

Capital Adequacy Requirements. The OCC has adopted regulations establishing minimum requirements for the capital adequacy of national banks. The OCC may establish higher minimum requirements in particular cases if, for example, a bank has previously received special attention or has a high susceptibility to interest rate risk.

The OCC's risk-based capital guidelines generally require national banks to have a minimum ratio of Tier 1 capital to total risk-weighted assets of 4.0% ("Tier 1 risk-weighted ratio") and a ratio of total capital to total riskweighted assets of 8.0% ("total capital risk-weighted ratio"). In determining the amount of risk-weighted assets, all assets, including certain off-balance sheet items (including certain recourse arrangements, direct credit substitutes and derivatives), are multiplied by a risk-weight factor of 0% to 100%, assigned by the OCC capital regulation based on the risks believed inherent in the type of asset. Core (Tier 1) capital is defined as common stockholders' equity (including retained earnings), certain noncumulative perpetual preferred stock and related surplus and minority interests in equity accounts of consolidated subsidiaries less a percentage of certain nonfinancial investments and intangibles other than certain mortgage servicing rights and credit card relationships. The components of supplementary capital currently include cumulative preferred stock, long-term perpetual preferred stock, mandatory convertible securities, subordinated debt and intermediate preferred stock, the allowance for loan and lease losses limited to a maximum of 1.25% of risk-weighted assets and up to 45% of unrealized gains on available-for-sale equity securities with readily determinable fair market values. Overall, the amount of supplementary capital included as part of total capital cannot exceed 100% of core capital. As of December 31, 2007, The Delaware National Bank's Tier 1 risk-weighted ratio was 20.70% and total capital risk-weighted ratio was 20.8%

The OCC's leverage guidelines require that the Tier 1 capital to average total assets ratio ("leverage ratio") for a depository institution that has been assigned the highest composite rating of 1 under the Uniform Financial Institutions Rating System will be 3.0% and that the minimum leverage ratio for any other depository institution will be 4.0%, unless a higher leverage ratio is warranted by the particular circumstances or risk profile of the depository institution. As of December 31, 2007, The Delaware National Bank's leverage ratio was 10.94%.

Corrective Measures for Capital Deficiencies. The federal banking regulators are required to take "prompt corrective action" with respect to capital-deficient institutions. Agency regulations define, for each capital category, the levels at which institutions are "well capitalized," "adequately capitalized," "undercapitalized," "significantly undercapitalized" and "critically undercapitalized." A "well capitalized" bank has a total capital risk-weighted ratio of 10.0% or higher; a Tier 1 risk-weighted ratio of 6.0% or higher; a leverage ratio of 5.0% or higher and is not subject to any written agreement, order or directive requiring it to maintain a specific capital level for any capital measure. An "adequately capitalized" bank has a total risk-weighted ratio of 8.0% or higher; a Tier 1 risk-weighted ratio of 4.0% or higher; a leverage ratio of 4.0% or higher (3.0% or higher if the bank was rated a composite 1 in its most recent examination report and is not experiencing significant growth); and does not meet the criteria for a well capitalized bank. A bank is "undercapitalized" if it fails to meet any one of the ratios required to be adequately capitalized. An institution that has a total risk-weighted ratio less than 6%, a Tier 1 risk-weighted ratio of less than 3% or a leverage ratio that is less than 3% is considered to be "significantly undercapitalized" and an institution that has a tangible capital to assets ratio equal to or less than 2% is deemed to be "critically undercapitalized."

Undercapitalized institutions submit a capital restoration plan acceptable to the regulator, compliance with which must be guaranteed by any controlling holding company in an amount of up to the lesser of 5% of the bank's

total assets when it was deemed to be undercapitalized or the amount necessary to achieve compliance with applicable capital regulations. Agency regulations contemplate broad restrictions on certain activities of undercapitalized institutions including asset growth, acquisitions, branch establishment, and expansion into new lines of business. An undercapitalized depository institution is generally prohibited from making capital distributions, including dividends, and is prohibited from paying management fees to control persons if the institution would be undercapitalized after any such distribution or payment.

As an institution's capital decreases, the OCC's enforcement actions may become more severe. A significantly undercapitalized institution is subject to mandated capital raising activities, restrictions on interest rates paid and transactions with affiliates, removal of management, prohibitions on holding company dividends and other restrictions. The OCC has only very limited discretion in dealing with a critically undercapitalized institution and is generally required to appoint a receiver or conservator within specified time frames.

Banks with risk-based capital and leverage ratios below the required minimums may also be subject to certain administrative actions, including the termination of deposit insurance upon notice and hearing, or a temporary suspension of insurance without a hearing in the event the institution has no tangible capital.

Restrictions on Bank Dividends. Without prior approval, a national bank may not declare a dividend if the total amount of all dividends declared by the bank in any calendar year exceeds the total of the bank's retained net income for the current year and retained net income (meaning net income less all dividends declared) for the preceding two years. Under federal law, the bank cannot pay a dividend if, after paying the dividend, the bank would be "undercapitalized." The OCC may declare a dividend payment to be unsafe and unsound even though the bank would continue to meet its capital requirements after the dividend.

Loans to One Borrower. Subject to certain exceptions, federal law provides that a national bank may not make a loan or extend credit to a single or related group of borrowers in excess of 15% of its unimpaired capital and surplus. An additional amount may be lent, equal to 10% of unimpaired capital and surplus, if secured by specified readily-marketable collateral. At December 31, 2007, The Delaware National Bank's limit on loans-to-one borrower was \$2.5 million, and The Delaware National Bank's largest aggregate outstanding balance of loans-to-one borrower was \$1.4 million.

Standards for Safety and Soundness. The federal banking agencies have adopted Interagency Guidelines prescribing Standards for Safety and Soundness. The guidelines set forth the safety and soundness standards that the federal banking agencies use to identify and address problems at insured depository institutions before capital becomes impaired. If the OCC determines that a banking institution fails to meet any standard prescribed by the guidelines, the OCC may require the institution to submit an acceptable plan to achieve compliance with the standard.

**Branching.** National banks are authorized to establish branches within the state in which they are headquartered to the extent state law allows branching by state banks. The Riegle-Neal Interstate Banking and Branching Efficiency Act (the "Act") provided for interstate branching for national banks. Under the Act, interstate branching by merger was authorized on June 1, 1997, unless the state in which The Delaware National Bank is to branch has enacted a law opting out of interstate branching. *De novo* interstate branching is permitted by the Act to the extent the state into which the bank is to branch has enacted a law authorizing out-of-state banks to establish *de novo* branches.

**Assessments.** National banks pay semi-annual assessments to the OCC to fund its operations. These assessments are based primarily on asset size and financial condition. Such assessments for The Delaware National Bank amounted to \$60,455 for the year ended December 31, 2007.

Insurance of Deposit Accounts. The Delaware National Bank's deposits are insured up to applicable limits by the Deposit Insurance Fund of the FDIC. The Deposit Insurance Fund is the successor to the Bank Insurance Fund and the Savings Association Insurance Fund, which were merged in 2006. The FDIC recently amended its risk-based assessment system for 2007 to implement authority granted by the Federal Deposit Insurance Reform Act of 2005 ("Reform Act"). Under the revised system, insured institutions are assigned to one of four risk categories based on supervisory evaluations, regulatory capital levels and certain other factors. An institution's

assessment rate depends upon the category to which it is assigned. Risk category I, which contains the least risky depository institutions, is expected to include more than 90% of all institutions. Unlike the other categories, Risk Category I contains further risk differentiation based on the FDIC's analysis of financial ratios, examination component ratings and other information. Assessment rates are determined by the FDIC and currently range from five to seven basis points for the healthiest institutions (Risk Category I) to 43 basis points of assessable deposits for the riskiest (Risk Category IV). The Federal Deposit Insurance Corporation may adjust rates uniformly from one quarter to the next, except that no single adjustment can exceed three basis points. No institution may pay a dividend if in default of the FDIC assessment.

The Reform Act also provided for a one-time credit for eligible institutions based on their assessment base as of December 31, 1996. Subject to certain limitations with respect to institutions that are exhibiting weaknesses, credits can be used to offset assessments until exhausted. The Delaware National Bank's one-time credit approximates \$114,000. The Reform Act also provided for the possibility that the FDIC may pay dividends to insured institutions once the Deposit Insurance fund reserve ratio equals or exceeds 1.35% of estimated insured deposits.

In addition to the assessment for deposit insurance, institutions are required to make payments on bonds issued in the late 1980s by the Financing Corporation to recapitalize a predecessor deposit insurance fund. This payment is established quarterly and during the calendar year ending December 31, 2007 averaged 1.18 basis points of assessable deposits.

The Reform Act provided the FDIC with authority to adjust the Deposit Insurance Fund ratio to insured deposits within a range of 1.15% and 1.50%, in contrast to the prior statutorily fixed ratio of 1.25%. The ratio, which is viewed by the FDIC as the level that the fund should achieve, was established by the agency at 1.25% for 2007.

The FDIC has authority to increase insurance assessments. A significant increase in insurance premiums would likely have an adverse effect on the operating expenses and results of operations of The Delaware National Bank. Management cannot predict what insurance assessment rates will be in the future.

Insurance of deposits may be terminated by the FDIC upon a finding that the institution has engaged in unsafe or unsound practices, is in an unsafe or unsound condition to continue operations or has violated any applicable law, regulation, rule, order or condition imposed by the FDIC or the OCC. The management of the Delaware National Bank does not know of any practice, condition or violation that might lead to termination of deposit insurance.

Restrictions on Transactions With Affiliates and Insiders. Transactions between a bank and any non-banking affiliates are subject to Section 23A of the Federal Reserve Act. An affiliate of a bank is any company or entity that controls, is controlled by or is under common control with The Delaware National Bank, including Delhi Bank Corp. Currently, a subsidiary of a bank that is not also a depository institution is not generally treated as an affiliate of the bank for purposes of Sections 23A and 23B unless it is a "financial subsidiary" that is engaged in activities not permissible for the bank itself. In general, Section 23A imposes limits on the amount of transactions with affiliates, and also requires certain levels of collateral for loans to and guarantees issued on behalf of affiliated parties.

Affiliate transactions are also subject to Section 23B of the Federal Reserve Act which generally requires that transactions between the bank and its affiliates be on terms substantially the same, or at least as favorable to the bank, as those prevailing at the time for comparable transactions with or involving other nonaffiliated persons.

The Sarbanes-Oxley Act of 2002 generally prohibits loans by Delhi Bank Corp. to its executive officers and directors. However, the law contains a specific exception for loans by a bank to its executive officers and directors in compliance with federal banking laws. The restrictions on loans to directors, executive officers, principal stockholders and their related interests (collectively referred to herein as "insiders") contained in the Federal Reserve Act and Regulation O apply to all insured depository institutions. Those restrictions include quantitative and qualitative limits on loans to insiders, including more stringent limits on loans to executive officers. There is also an aggregate limitation on all loans to insiders and their related interests and certain board approval

requirements. Those loans cannot exceed the institution's total unimpaired capital and surplus, and the OCC may determine that a lesser amount is appropriate. Loans to insiders may generally be made only on non-preferential terms except as part of a bank-wide employee benefit program that does not favor insiders over other employees. Insiders are subject to enforcement actions for knowingly accepting loans in violation of applicable restrictions.

Community Reinvestment Act. The Community Reinvestment Act of 1977 ("CRA") and the regulations issued thereunder are intended to encourage banks to help meet the credit needs of their service area, including low and moderate income neighborhoods, consistent with the safe and sound operation of the banks. These regulations also provide for regulatory assessment of a bank's record in meeting the needs of its service area when considering applications to establish branches, merger applications and applications to acquire the assets and assume the liabilities of another bank. An unsatisfactory record can substantially delay or block such a transaction. Federal law requires federal banking agencies to make public a rating of a bank's performance under the CRA. The Delaware National Bank's latest CRA rating was "satisfactory."

Consumer Laws and Regulations. The Delaware National Bank is also subject to certain consumer laws and regulations that are designed to protect consumers in transactions with banks. These laws and regulations include the Truth in Lending Act, the Truth in Savings Act, the Electronic Funds Transfer Act, the Expedited Funds Availability Act, the Equal Credit Opportunity Act, and the Fair Housing Act, among others. These laws and regulations mandate certain disclosure requirements and regulate the manner in which financial institutions must deal with customers when taking deposits or making loans to such customers. The Delaware National Bank must comply with the applicable provisions of these consumer protection laws and regulations as part of their ongoing operations.

Enforcement Powers. The OCC, the FDIC, the FRB and the other federal banking agencies have broad enforcement powers, including the power to issue cease and desist orders, remove directors and officers, impose substantial fines and other civil penalties and appoint a conservator or receiver. Failure to comply with applicable laws, regulations and supervisory agreements could subject The Delaware National Bank or Delhi Bank Corp., as well as officers, directors and other institution-affiliated parties of these organizations, to administrative sanctions such as cease and desist orders and potentially substantial civil money penalties. The OCC may appoint the FDIC as conservator or receiver for a national bank (or the FDIC may appoint itself, under certain circumstances) if any one or more of a number of circumstances exist, including, without limitation, the fact that the bank being undercapitalized and having no reasonable prospect of becoming adequately capitalized or failing to submit and implement an acceptable capital restoration plan; the bank being in unsafe and unsound condition to transact business or the bank undergoing a substantial dissipation of assets or earnings due to violation of law or regulation or an unsafe or unsound practice.

Federal Reserve System. The Federal Reserve Board regulations require depository institutions to maintain noninterest-earning reserves against their transaction accounts (primarily NOW and regular checking accounts). The regulations generally provide that reserves be maintained against aggregate transaction accounts as follows: a 3% reserve ratio is assessed on net transaction accounts over \$9.3 million to and including \$43.9 million; a 10% reserve ratio is applied above \$43.9 million. The first \$9.3 million of otherwise reservable balances are exempted from the reserve requirements. The amounts are adjusted annually. The Delaware National Bank complies with the foregoing requirements.

The Changing Regulatory Structure. Various legislation, including proposals to overhaul the bank regulatory system, expand the powers of banking institutions and bank holding companies and limit the investments that a depository institution may make with insured funds, is from time to time introduced in Congress. Such legislation may change banking statutes and the operating environment of the bank in substantial and unpredictable ways.

Effect on Economic Environment. The policies of regulatory authorities, including the monetary policy of the FRB, have a significant effect on the operating results of banks. Among the means available to the FRB to affect the money supply are open market operations in U.S. Government securities, changes in the discount rate on member bank borrowings, and changes in reserve requirements against member bank deposits. These means are used in varying combinations to influence overall growth and distribution of bank loans, investments and deposits, and their use may affect interest rates charged on loans or paid for deposits.

FRB monetary policies have materially affected the operating results of banks in the past and can be expected to continue to do so in the future. The nature of future monetary policies and the effect of such policies on the business and earnings of the bank cannot be predicted.

# **Description of Common Stock**

We are authorized to issue 5,000,000 shares of common stock having a par value \$1.00 per share. Each share of our common stock has the same relative rights as, and is identical in all respects with, each other share of common stock. We are not authorized to issue preferred stock.

**Voting Rights.** The holders of our common stock possess exclusive voting rights. Each holder of common stock is entitled to one vote for each share held of record on all matters submitted to a vote of holders of common stock. Holders of shares of common stock are not entitled to cumulate votes for the election of directors.

**Dividends.** The holders of common stock are entitled to such dividends as the Board of Directors may declare from time to time out of funds legally available for the payment of dividends. Dividends from us depend upon the receipt by us of dividends from The Delaware National Bank because we generally have no source of cash flow other than dividends from The Delaware National Bank.

We pay quarterly dividends to our stockholders based on a quarterly determination of the Board of Directors. It is our present intention to continue our present dividend policy subject to the discretion of the Board of Directors. The Plan does not represent a change in our dividend policy. Stockholders who do not wish to participate and those who are ineligible to participate in the Plan will continue to receive cash dividends when and as declared. As discussed in "Risk Factors – We cannot guarantee future payment of dividends" we cannot provide assurance whether, or at what rate, we will continue to pay dividends.

**Liquidation.** In the event of our liquidation, dissolution or winding up, the holders of shares of common stock are entitled to share ratably in all assets remaining after payment of all of our debts and other liabilities.

Other Characteristics. Holders of common stock do not have any preemptive, conversion or other subscription rights with respect to any additional shares of common stock which may be issued. Therefore, the Board of Directors may authorize the issuance and sale of shares of our capital stock without first offering them to our existing stockholders. The common stock is not subject to any redemption or sinking fund provisions.

# Plan of Distribution

The Delaware National Bank will act as the Plan Administrator and purchase shares of our common stock to fund the Plan directly from the Company at fair market value. We will appoint a third party plan administrator if shares are to be purchased in the open market or in negotiated transactions to fund the Plan. Since the inception of the Plan in August 2003, all shares to fund the Plan have been acquired directly from the Company from its treasury shares. No employee, officer or director will receive any commissions or additional remuneration for activities involving the Plan. We have no arrangements to engage securities dealers in connection with the Plan at this time. All of our stockholders who choose to participate in the Plan must do so by completing and returning to us the Authorization Form and all other required materials as described under "Delhi Bank Corp. Dividend Reinvestment and Optional Cash Purchase Plan" and listed on the Authorization Form enclosed with this offering circular. We are making no recommendation regarding participation in the Plan. Robert W. Armstrong, President and Chief Executive Officer of Delhi Bank Corp., should be contacted for any questions regarding the Plan at (607) 746-0700.

# **Use of Proceeds**

We cannot predict the number of shares of common stock that will be purchased under the Plan or the prices at which shares will be purchased. As of the date of this offering circular, the proceeds received by Delhi Bank Corp. pursuant to the Plan have been used to cover the costs of the Plan and for general corporate purposes. To the extent that additional shares are purchased from us, and not in the open market, as contemplated as of the date of this offering circular, we intend to use the proceeds from the sales to cover the costs of this offering. Once the costs of this offering have been paid, we intend to add any additional proceeds from the sales to our general funds to be used for general corporate purposes, including, without limitation, investments in and advances to The Delaware National Bank and repurchases of our common stock. The amounts and timing of the application of proceeds will depend upon our funding requirements and the availability of other funds.

# **Legal Opinion**

Muldoon Murphy & Aguggia LLP, Washington, DC, has issued a legal opinion concerning the validity of the common stock being issued in connection with the Plan.

# **Independent Certified Public Accountants**

The financial statements as of December 31, 2007 and 2006 and for the years ended December 31, 2007 and 2006 in this offering circular have been audited by Dannible & McKee, LLP, independent certified public accountants.

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Certified Public Accountants and Consultant

Financial Plaza, 221 S. Warren St., Syracuse, New York 13202-2687 (315) 472-9127 Fax (315) 472-0026

# Independent Auditor's Report on Consolidated Financial Statements

March 5, 2008

To the Board of Directors and Stockholders of Delhi Bank Corp. and Subsidiary

We have audited the accompanying consolidated balance sheets of Delhi Bank Corp. and Subsidiary as of December 31, 2007 and 2006, and the related consolidated statements of income, stockholders' equity and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Delhi Bank Corp. and Subsidiary as of December 31, 2007 and 2006, and the consolidated results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.



# CONSOLIDATED BALANCE SHEETS

	December 31,			
<u>Assets</u>	2007	2006		
Cash and due from banks Interest bearing deposits with banks	\$ 3,367,036 6,124,014	\$ 2,612,674 6,450,224		
Cash and cash equivalents	9,491,050	9,062,898		
Available for sale securities Held to maturity securities	56,477,141 6,940,176	56,686,865 11,632,835		
Investment securities	63,417,317	68,319,700		
Loans receivable Less allowance for loan losses	70,126,421 852,601	69,079,515 702,243		
Net loans	69,273,820	68,377,272		
Premises and equipment, net Bank owned life insurance Accrued interest receivable and other assets	2,939,952 5,075,743 2,294,342	1,995,864 4,867,166 2,065,864		
Total assets	<u>\$ 152,492,224</u>	<u>\$ 154,688,764</u>		
Liabilities and Stockholders' Equity				
Deposits: Non-interest bearing Interest-bearing	\$ 24,851,447 100,100,584	\$ 26,006,223 102,829,508		
Total deposits	124,952,031	128,835,731		
Accrued interest payable and other liabilities Advance from Federal Home Loan Bank	2,948,038 7,718,837	2,544,768 7,705,887		
Total liabilities	135,618,906	139,086,386		
Stockholders' equity: Common stock - \$1.00 par value; 5,000,000 shares authorized; 1,039,500 shares issued in 2007 and 2006 Additional paid-in capital Retained earnings Accumulated other comprehensive income (loss)	1,039,500 1,094,051 16,819,305 43,819	1,039,500 1,074,746 15,766,670 (249,151)		
Treasury stock, at cost 110,136 shares in 2007 and 108,896 shares in 2006	(2,123,357)	(2,029,387)		
Total stockholders' equity	16,873,318	15,602,378		
Total liabilities and stockholders' equity	<u>\$ 152,492,224</u>	<u>\$ 154,688,764</u>		

See accompanying notes to consolidated financial statements.

# CONSOLIDATED STATEMENTS OF INCOME

	Year ended December 31,				
		2007		2006	
Interest income:-					
Loans receivable	\$	5,155,863	\$	4,959,591	
Investment securities:					
United States treasury and agency securities		529,646		618,012	
Mortgage backed securities		1,301,704		1,428,974	
State and local governments Other		905,030		872,221	
		388,980	_	320,215	
Total interest income		8,281,223		8,199,013	
Interest expense		(2,585,231)	_	(2,251,092)	
Net interest income		5,695,992		5,947,921	
Provision for loan losses		(270,799)	_	(201,713)	
Net interest income after provision for loan losses		5,425,193		5,746,208	
Non-interest income:					
Service charges and fees		1,287,074		1,369,150	
Net realized gain (loss) on sales of available for					
sale securities		-		(75,228)	
Other		230,867	_	191,530	
Total non-interest income		1,517,941		1,485,452	
Non-interest expenses:					
Salaries and employee benefits		2,498,418		2,967,505	
Occupancy		809,265		806,396	
Other		1,524,213		1,294,111	
Total non-interest expenses		4,831,896		5,068,012	
Income before income taxes		2,111,238		2,163,648	
Provision for income taxes		405,145		502,926	
Net income	<u>\$</u>	1,706,093	<u>\$</u>	1,660,722	
Earnings per share:					
Net income per share of common stock	<u>\$_</u> _	1.84	<u>\$</u>	1.78	

See accompanying notes to consolidated financial statements.

# CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

		Additional		Accumulated Other		
	Common Stock	Paid-In Capital	Retained Farnings	Comprehensive Income (Loss)	Treasury	Total
Balances, December 31, 2005 (Note 14)	€9	\$ 1.059.416	\$ 14 707 270	\$ (408 687)	C (1 970 444)	£ 14 717 537
Comprehensive income:-				(199,991)	(1,7,0,7,11)	/CC'/I''+I ¢
Net income for 2006			1,660,722			1,660,722
Other comprehensive income:						·
Change in unrealized net gain (loss) on securities available for sale net						
of taxes of \$111,000 and net of						
reclassification adjustments of						
\$59,104 and related taxes						
01 \$25,523				159,536		159,536
Total comprehensive income						1,820,258
Treasury stock transactions, net		15,330			(58 943)	(43,613)
Dividends declared - \$.64 per share			(601,322)		(517,52)	(45,815) $(601,322)$
Balances, December 31, 2006	1,039,500	1,074,746	15.766.670	(249 151)	(785 600 0)	15 602 378
Comprehensive income:-		<b>.</b>			(100,100,1)	17,002,710
Net income for 2007			1,706,093			1 706 093
Other comprehensive income:			`			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Changes in unrealized net gain						
(loss) on securities available for						
sale net of taxes of \$203,589				292,970		292,970
Total comprehensive income						17.601.441
Treasury stock transactions, net		19,305			(03 920)	(74 665)
Dividends declared - \$.70 per share		,	(653,458)		(0.1501)	(653,458)
Balances, December 31, 2007	\$ 1,039,500	\$ 1,094,051	\$ 16,819,305	\$ 43.819	\$ (2 123 357)	\$ 16 873 318
		×	~ ~ ~ · ~ · ~ · ~ · · · · · · · · · · ·		(100,000,000)	017,0,010

See accompanying notes to consolidated financial statements.

# CONSOLIDATED STATEMENTS OF CASH FLOWS

	Year ended December 31,			
		2007		2006
Increase in cash and cash equivalents				
Cash flows from operating activities:-				
Net income	\$	1,706,093	\$	1,660,722
Adjustments to reconcile net income to net cash				
provided by operating activities:				
Net realized loss from sales of available for				
sale securities		-		75,228
Premium amortization net of discount accretion		138,691		229,982
Provision for loan losses		270,799		201,713
Depreciation and amortization		188,936		196,112
Loss on disposal of fixed assets		8,340		2,239
Deferred taxes		(6,815)		(168,574)
Increase in bank owned life insurance		(208,577)		(188,127)
Increase in accrued interest receivable and				
other assets		(185,755)		(101,937)
Increase in accrued interest payable and				
other liabilities		<u>145,382</u>		662,434
Net cash provided by operating activities	_	2,057,094		2,569,792
Cash flows from investing activities:				
Purchases of available for sale securities		(7,792,901)		(3,847,022)
Proceeds from sales of available for sale securities		-		5,683,254
Proceeds from calls and maturities of available for				
sale securities		8,381,204		6,129,725
Purchases of held to maturity securities		(80,333)		(3,547,418)
Proceeds from maturities of held to maturity securities		4,752,281		1,833,449
Net increase in loans receivable		(1,167,347)		(6,428,087)
Premises and equipment purchases, net		(1,141,364)		(305,726)
Net cash used for investing activities	_	2,951,540		(481,825)

# - CONTINUED -

See accompanying notes to consolidated financial statements.

# CONSOLIDATED STATEMENTS OF CASH FLOWS

# (- CONTINUED -)

	Year ended December 31,			
	2007	2006		
Cash flows from financing activities:				
Net (decrease) increase in demand, savings, and				
NOW deposits	(5,674,309)	490,699		
Net increase in other time deposits	1,790,610	1,238,013		
Advances from Federal Home Loan Bank	2,500,000	5,000,000		
Repayments on advances from Federal Home				
Loan Bank	(2,487,050)	(3,375,805)		
Borrowings from Bankers Bank	150,000	-		
Repayments to Bankers Bank	(150,000)	•		
Dividends paid	(635,069)	(582,827)		
Purchases of treasury stock	(278,527)	(222,414)		
Proceeds from sale of treasury stock	203,863	<u> 178,801</u>		
Net cash provided (used for) by financing activities	(4,580,482)	2,726,467		
Net increase in cash and cash equivalents	428,152	4,814,434		
Cash and cash equivalents, beginning of year	9,062,898	4,248,464		
Cash and cash equivalents, end of year	<u>\$ 9,491,050</u>	<u>\$ 9,062,898</u>		
Supplemental disclosures:				
Cash paid during the year for interest	<u>\$ 2,576,397</u>	<u>\$ 2,216,890</u>		
Cash paid during the year for income taxes	<u>\$ 436,000</u>	<u>\$ 654,000</u>		

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# Note 1 - Summary of significant accounting policies

<u>Nature of operations</u> - Delhi Bank Corp. (the "Company") provides a full range of commercial banking services to individual and small business customers through its wholly owned subsidiary, The Delaware National Bank of Delhi (the "Bank"). The Bank's operations are conducted in two branches in Delaware County, New York.

<u>Basis of consolidation</u> - The consolidated financial statements include the accounts of the Company and the Bank. All significant intercompany accounts and transactions have been eliminated in consolidation.

<u>Use of estimates</u> - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses.

<u>Cash and cash equivalents</u> - Cash and cash equivalents are defined as the sum of cash and due from banks and federal funds sold. Cash balances held by other financial institutions in excess of the amount insured by the Federal Deposit Insurance Corporation are subject to credit risk. From time to time, amounts held by the Company may exceed the insured amounts.

Concentration of credit risk - Most of the Bank's business activity is with customers in the Bank's market area. The majority of those customers are depositors of the Bank. Investments in state and local government securities also primarily involve governmental entities within the Bank's market area and other areas of New York State. The concentrations of credit by type of loan are set forth in Note 4. The Bank, as matter of policy, does not extend credit to any single borrower, or group of related borrowers, in excess of 12% of primary capital as defined.

To reduce the credit risk associated with credit related financial instruments, the Bank might deem it necessary to obtain collateral. The amount and nature of the collateral obtained is based on the Bank's credit evaluation of the customer. Collateral held varies but may include cash, securities, accounts receivable, inventory, property, plant and equipment and real estate.

Held to maturity securities - Debt securities that management has the positive intent and ability to hold to maturity are reported at cost, adjusted for amortization of premiums and accretion of discounts. The amortization of premiums and the accretion of discounts are recognized in interest income using methods, approximating the interest method, over the terms of the securities.

Available for sale securities - Available for sale securities consist of investment securities not classified as held to maturity securities and are carried at fair value. Unrealized gains and losses, net of tax, on available for sale securities are reported in other comprehensive income. Realized gains and losses on securities available for sale are included in noninterest income or expense and, when applicable, are reported as a reclassification adjustment, net of tax, in other comprehensive income. Gains and losses on the sale of available for sale securities are calculated on the trade date and determined using the specific-identification method.

<u>Impairment of investment securities</u> - In estimating other-then-temporary impairment losses, management considers (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Bank to retain its investments in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value.

Declines in fair value of individual held to maturity and available for sale securities below their cost that are other than temporary result in write-downs of the individual securities to their fair value. The related write-downs are included in earnings as realized losses.

<u>Loans receivable</u> - Loans receivable are stated at unpaid principal balances, less the allowance for loan losses and any deferred fees or costs on originated loans. Interest income is accrued on the unpaid principal balance. Loan origination fees, net of certain direct origination costs, are deferred and recognized as an adjustment of the related loan yield using the interest method.

Loans are determined to be past due based upon contractual terms. Certain loans are placed on nonaccrual status when payments become 90 days past due unless the credit is well-secured and in process of collection. Credit card loans and other personal loans are typically charged off no later than when they become 180 days past due. In all cases, loans are placed on non-accrual or charged-off at an earlier date if collection of principal or interest is considered doubtful. Interest income generally is not recognized on specific impaired loans unless the likelihood of further loss is remote. Interest payments received on such loans are applied as a reduction of the loan principal balance. Interest income on other nonaccrual loans is recognized only to the extent of interest payments received after all principal has been collected.

Allowance of loan losses - The allowance for loan losses is maintained at a level, which in management's judgment is adequate to absorb credit losses inherent in the loan portfolio. The amount of the allowance is based on management's evaluation of the collectibility of the loan portfolio, including the nature of the portfolio, credit concentrations, trends in historical loss experience, specific impaired loans, economic conditions and other risks inherent in the portfolio. Allowances for impaired loans are generally determined based on collateral values or the present value of estimated cash flows. A loan is considered impaired when based on current information and events, it is probable that the Bank will be unable to collect the scheduled payments of principal and interest when due according to the contractual terms of the loan agreement. The allowance is increased by a provision for loan losses, which is charged to expense, and reduced by charge-offs, net of recoveries.

While management uses available information to recognize losses on loans, further reductions in the carrying amounts of loans may be necessary based on changes in local economic conditions. In addition, regulatory agencies, as an integral part of their examination process, periodically review the estimated losses on loans. Such agencies may require the Bank to recognize additional losses based on their judgments about information available to them at the time of their examination. Because of these factors, it is reasonably possible that the estimated losses on loans may change in the near term.

<u>Premises and equipment</u> - Premises and equipment are stated at cost less accumulated depreciation. Depreciation is charged to current operations using straight-line and accelerated methods over the estimated useful lives of the assets. Maintenance and repairs are charged to operations as incurred.

Bank owned life insurance - Bank owned life insurance ("BOLI") is included in other assets and was purchased as a financing tool to fund certain employee benefits. The advantage of life insurance financing is the tax-preferred status of the increase in life insurance cash values and the death benefits and the cash flow generated at the death of the insured. BOLI is stated on the Company's consolidated balance sheet at its current cash surrender value. The cash surrender value of the BOLI is subject to credit risk and is dependent on the financial condition of the insurance carriers. Increases in BOLI's cash surrender value are reported as other noninterest income in the Company's consolidated income statement.

Foreclosed real estate - Real estate properties acquired through, or in lieu of, loan foreclosure are initially recorded at the lower of the Bank's carrying amount or fair value less estimated selling costs. Any losses based on the asset's fair value at the date of acquisition are charged to the allowance for loan losses. After foreclosure, these assets are carried at the lower of their new basis or fair value less cost to sell. Costs incurred in maintaining foreclosed real estate and subsequent adjustments to the carrying amount of the property, based on periodic evaluations by management, are included in other noninterest expenses. Foreclosed real estate amounted to \$183,533 and \$-0- at December 31, 2007 and 2006, respectively.

Income taxes - Income taxes are provided for the tax effects of the transactions reported in the financial statements and consist of taxes currently due plus deferred taxes related primarily to temporary differences between the financial reporting and income tax basis of investment securities available for sale, allowance for loan losses, deferred compensation, premises and equipment, deferred loan costs and foreclosed real estate. The deferred tax assets and liabilities represent the future tax return consequences of the temporary differences, which will either be taxable or deductible when the assets and liabilities are recovered or settled. Net deferred tax assets or liabilities are included in other assets or other liabilities in the accompanying statements of financial condition. Deferred tax assets and liabilities are reflected at income tax rates applicable to the period in which the deferred tax assets or liabilities are expected to be realized or settled. As changes in tax laws or rates are enacted, deferred tax assets and liabilities are adjusted through the provision for income taxes.

Advertising costs - The Bank expenses advertising costs as incurred. Advertising expense was \$29,525 and \$24,700 in 2007 and 2006, respectively.

Net income per share of common stock - Net income per share of common stock is based on the weighted average number of shares outstanding during the year. The weighted average number of shares outstanding was 929,132 in 2007 and 931,119 in 2006.

Fair value of financial instruments - Statement of Financial Accounting Standards (SFAS) No. 107, "Disclosures about Fair Value of Financial Instruments", requires disclosure of fair value information about financial instruments, whether or not recognized in the balance sheet. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. In that regard, the derived fair value estimates cannot be substantiated by comparison to independent markets and, in many cases, could not be realized in immediate settlement of the instruments. SFAS No. 107 excludes certain financial instruments and all nonfinancial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Company.

The following methods and assumptions were used by the Company in estimating its fair value disclosures for financial instruments:

Cash and due from banks and federal funds sold - The carrying amounts reported in the balance sheet for cash and due from banks and federal funds sold approximate those assets' fair value.

Investment securities - Fair values for investment securities are based primarily on quoted market prices.

Loans receivable - For variable rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying amounts. The fair values for other loans are estimated using discounted cash flow analysis, based on interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Loan fair value estimates include judgments regarding future expected loss experience and risk characteristics.

Accrued interest receivable - The carrying amount of accrued interest receivable approximates fair value.

Deposits - The fair values disclosed for demand, savings and NOW deposits are equal to their carrying amounts. The fair value of certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of contractual maturities on such time deposits.

Accrued interest payable - The carrying amount of accrued interest payable approximates fair value.

Advances from Federal Home Loan Bank - The fair value of variable rate advances from the Federal Home Loan Bank are based upon carrying amounts. The fair value of fixed rate advances are estimated using discounted cash flow analyses based on the Bank's current incremental borrowing rates for similar types of borrowings.

Off-balance-sheet financial instruments - In the ordinary course of business, the Bank has entered into off-balance-sheet financial instruments consisting of commitments to extend credit and standby letters of credit. Such financial instruments are recorded in the financial statements when they are funded or related fees are incurred or received.

<u>Comprehensive income</u> - The Company reports comprehensive income in accordance with Statement of Financial Accounting Standards No. 130, "Reporting Comprehensive Income", (SFAS 130). SFAS 130 establishes standards for reporting and presentation of comprehensive income and its components in a full set of financial statements. Comprehensive income includes all changes in stockholders' equity except those arising from transactions with stockholders.

The Company's element of other comprehensive income is unrealized holding gains and losses on available for only sale securities, which are reflected in the accompanying financial statements net of deferred income taxes. Accumulated other comprehensive income included unrealized gains on securities of \$43,819 net of taxes of \$30,451, and unrealized losses on securities of \$249,151 net of taxes of \$173,139 at December 31, 2007 and 2006, respectively.

New accounting standards - In February 2007, the Financial Accounting Standards Board issued Statement of Financial Accounting Standard (SFAS) No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities". The SFAS allows companies at their option to report certain financial assets and liabilities at their fair value with changes in the fair value reported in the income statement. The statement is effective for fiscal years beginning after November 15, 2007, with early adoption permitted. Companies adopting this SFAS will also have to adopt concurrently SFAS No. 157, "Fair Value Measurements", which specifies assumptions used in determining fair value as well as related disclosures. The Company has not decided whether it will adopt the statements nor has it determined the effect of adoption.

In September 2006, the Emerging Issues Tax Force finalized EITF Consensus No. 06-4, "Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements". This consensus requires the Company to recognize the cost of providing a postretirement death benefit to employees as part of an endorsement split-dollar life insurance arrangement. The consensus is effective for years beginning after December 15, 2007. The Company has determined that they will be required to record an adjustment to retained earnings as of January 1, 2008, of approximately \$108,000, net of the tax effect to adopt this consensus.

# Note 2 - Restrictions on cash and amounts due from banks

The Bank is required to maintain average balances on hand or with the Federal Reserve Bank. At December 31, 2007 and 2006, these reserve balances amounted to \$512,000 and \$567,000, respectively.

The Bank is also required to maintain clearing balance funds on deposit with the Federal Reserve Bank. The required minimum clearing balance at December 31, 2007 and 2006 was \$200,000.

Note 3 - Investment securities

The amortized cost and approximate fair values of investment securities are as follows:

	December 31, 2007						
	Amortized Cost	Gross Unrealized <u>Gains</u>	Gross Unrealized Losses	Fair Value			
Available for sale							
U.S. government and Federal agencies Mortgage backed	\$ 8,915,076	\$ 19,905	\$ 28,761	\$ 8,906,220			
securities State and local	22,864,986	59,522	201,317	22,723,191			
governments	21,411,848	367,501	43,126	21,736,223			
Corporate debt securities Marketable equity	1,910,225	1,678	101,132	1,810,771			
securities	567,400	-	-	567,400			
Other securities	733,336			733,336			
	56,402,871	448,606	<u>374,336</u>	56,477,141			
Held to maturity							
Mortgage backed securities	6,703,089	25,469	54,276	6,674,282			
Local government securities	237,087	13,129		250,216			
	6,940,176	38,598	54,276	6,924,498			
	<u>\$ 63,343,047</u>	<u>\$ 487,204</u>	<u>\$ 428,612</u>	<u>\$ 63,401,639</u>			

	Amortized Cost	U 	Gross Inrealized Gains	Į	Gross Jnrealized Losses	Fair Value
Available for sale						
U.S. government and						
Federal agencies Mortgage backed	\$ 13,100,835	\$	150	\$	159,146	\$ 12,941,839
securities	21,330,148		5,087		539,225	20,796,010
State and local						
governments	19,230,376		332,371		57,364	19,505,383
Corporate debt securities	2,130,312		4,366		8,529	2,126,149
Marketable equity						
securities	562,000		-		-	562,000
Other equity securities	<u>755,484</u>					<u>755,484</u>
	<u>57,109,155</u>		341,974		764,264	56,686,865
Held to maturity						
Mortgage backed						
securities	8,294,588		12,968		153,678	8,153,878
Local government	. ,		·		•	
securities	3,338,247		25,889			3,364,136
	11,632,835		38,857		153,678	11,518,014
	\$ 68,741,990	\$	380,831	\$	917,942	\$ 68,204,879

December 31, 2006

Marketable equity securities consist primarily of Federal Home Loan Bank and Federal Reserve Bank stock and are carried at cost.

The amortized cost and fair market values of debt securities at December 31, 2007, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations without call or prepayment penalties.

	-	Available for Sale				
		Amortized Cost	_	Fair Value		
Due in one year or less	\$	5,107,563	\$	5,100,448		
Due after one through five years		7,585,315		7,510,212		
Due after five through ten years		10,499,662		10,725,912		
Due after ten years		9,044,618		9,116,651		
Securities not due at a single maturity date	_	24,165,713		24,023,918		
	<u>\$</u>	56,402,871	<u>\$</u>	56,477,141		

		Held to Maturity				
	A	mortized Cost	Fair <u>Value</u>			
Due in one year or less	\$	51,919	\$	52,602		
Due after one through five years		152,553		159,122		
Due after five through ten years		32,615		38,492		
Due after ten years		-		-		
Securities not due at a single maturity date		6,703,089		6,674,282		
	<u>\$</u>	6,940,176	<u>\$</u>	6,924,498		

During 2006, the Bank sold securities available for sale for total proceeds of \$5,683,254, resulting in gross realized gains of \$4,319 and gross realized losses of \$79,547.

The following tables show the gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position:

	December 31, 2007						
_	Less Than	12 Months	12 Month	ns or More	<u>Total</u>		
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	
Available for Sale							
U.S. government and Federal agencies Mortgage backed	\$ 2,497,045	\$ 2,955	\$ 3,724,118	\$ 25,806	\$ 6,221,163	\$ 28,761	
securities State and local	2,028,183	6,217	12,627,623	195,100	14,655,806	201,317	
governments Corporate debt securities	3,514,967	31,656	1,575,168 <u>806,584</u>	11,470 101,132	5,090,135 <u>806,584</u>	43,126 101,132	
Total debt securities	\$ 8,040,1 <u>95</u>	<u>\$ 40,828</u>	<u>\$18,733,493</u>	<u>\$ 333,508</u>	<u>\$26,773,688</u>	<u>\$ 374,336</u>	
Held to Maturity							
Mortgage backed securities	<u>\$ 334,498</u>	<u>\$ 761</u>	<u>\$_4,214,921</u>	<u>\$ 53,515</u>	<u>\$ 4,549,419</u>	\$ <u>54,276</u>	

Unrealized losses on the above debt securities have not been recognized into earnings because the issuers of the securities are of high credit quality, management has the ability and intent to hold these securities for the foreseeable future and the declines in fair value are largely due to market interest rates. The fair value of these securities are expected to recover as they approach maturity and/or market interest rates fluctuate. There are ninety-one securities represented in the above table.

		December 31, 2006							
	Less Than	12 Months	12 Month	s or More	To	otal			
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair <u>Value</u>	Unrealized Loss			
Available for Sale U.S. government and									
Federal agencies	\$ 496,938	\$ 3,062	\$11,444,750	\$ 156,084	\$11,941,688	\$ 159,146			
Mortgage backed securities	-	•	18,907,426	539,225	18,907,426	539,225			
State and local governments	2,276,602	9,946	3,714,356	47,418	5,990,958	57,364			
Corporate debt securities	689,362	4,265	2,050,344	4,264	2,739,706	<u>8,529</u>			
Total debt securities	<u>\$ 3,462,902</u>	<u>\$ 17,273</u>	\$36,116,876	<u>\$ 746,991</u>	<u>\$39,579,778</u>	<u>\$ 764,264</u>			
Held to Maturity									
Mortgage backed securities	<u>\$591,352</u>	<b>\$1,267</b>	<u>\$ 6,401,034</u>	<u>\$152,411</u>	<u>\$_6,992,386</u>	<u>\$ 153,678</u>			

Investment securities with carrying amounts of \$16,029,377 and \$18,620,139 at December 31, 2007 and 2006, respectively, were pledged to secure deposits as required or permitted by law.

# Note 4 - Loans receivable

Loans receivable consisted of the following:

	December 31,			
	<del></del> -	2007		2006
Real estate	\$	61,599,006	\$	59,500,990
Commercial and industrial		3,267,472		4,733,691
Consumer		4,301,280		3,864,695
Agricultural		418,550		485,123
		69,586,308		68,584,499
Net unamortized deferred origination costs	_	540,113		495,016
	<u>\$</u>	70,126,421	<u>\$</u>	69,079,515

The changes in the allowance for loan losses are as follows:

	Year Ended December 31,			
	2007		2006	
Balance at beginning of year Provision for loan losses Recoveries Charge-offs	\$	702,243 270,799 47,115 (167,556)	\$	616,527 201,713 82,440 (198,437)
Balance at end of year	<u>\$</u>	852,601	<u>\$</u>	702,243

Impaired loans consisted of the following:

	December 31,			
		2007		2006
Impaired loans for which allowances for loan losses have been provided Impaired loans for which allowances for loan	\$	445,914	\$	1,115,214
losses have not been provided Recorded investment in impaired loans Less - Allowances for loan losses provided for		445,914		1,115,214
impaired loans		31,688		4,026
	\$	414,226	\$	1,111,188

The average recorded investment in impaired loans was \$838,711 and \$669,878 in 2007 and 2006, respectively. Interest income recognized from cash payments received on impaired loans was \$2,305 and \$87,368 at December 31, 2007 and 2006, respectively. There are no commitments to loan additional funds to the borrowers of impaired loans.

At December 31, 2007 and 2006, the total recorded investment in non-accrual loans was \$445,914 and \$1,115,214, respectively

### Note 5 - Premises and equipment

Premises and equipment consisted of the following:

	December 31,			
	2007	2006		
Land and buildings	\$ 3,779,113	\$ 2,844,570		
Furniture and equipment	1,795,401	1,616,379		
	5,574,514	4,460,949		
Less - Accumulated depreciation	2,634,562	2,465,085		
	<u>\$ 2,939,952</u>	<u>\$ 1,995,864</u>		

## Note 6 - Deposits

Time deposits in denominations of \$100,000 and over were \$8,253,340 and \$7,236,658 at December 31, 2007 and 2006, respectively.

At December 31, 2007, scheduled maturities of time deposits are as follows:

2008	\$	21,742,428
2009		5,385,677
2010		4,132,133
2011		5,202,775
2012	<u> </u>	6,971,136
	\$	43,434,149

#### Note 7 - Advances from Federal Home Loan Bank

The Bank has an advance agreement with the Federal Home Loan Bank (FHLB), which includes an overnight line of credit and a companion one month repricing line of credit. Each line has a maximum borrowing limit of \$12,407,000 at December 31, 2007. These lines expire July 31, 2008. The maximum FHLB borrowing limit is based on the Bank's qualified assets as defined by the FHLB and its investment in FHLB stock. The Bank's investment in FHLB stock and other assets, primarily mortgage loans, are pledged as collateral under the agreement up to the amount of any line of credit borrowing or advances. At December 31, 2007 and 2006, there were no outstanding advances on the overnight line of credit.

During 2007, the Company entered into an advance credit facility agreement with another financial institution with a maximum borrowing limit of \$2,000,000 bearing interest at prime minus .50% and is due June 2009. The Company borrowed and repaid \$150,000 on this facility in 2007. The credit facility requires the Company and the bank to maintain certain ratios. The Company and the bank were in compliance with these requirements at December 31, 2007.

The Bank also has the following advances outstanding from the FHLB:

	December 31,			<u></u>
		2007		2006
Term loan dated June 2004 payable in monthly instalments of \$91,947 including interest at 3.94% through June 2009	\$	1 600 024	ď	2 705 997
Advance dated May 2006 with payments of	Ф	1,690,934	\$	2,705,887
interest only at 5.46%, due May 2007		-		1,250,000
Advance dated May 2006 with payments of interest only at 5.49% through May 2008		1,250,000		1,250,000
Advance dated May 2006 with payments of interest only at 5.52% through May 2009		1,250,000		1,250,000
Advance dated May 2006 with payments of interest only at 5.58%, due May 2010		1,250,000		1,250,000
Term loan dated May 2007 payable in monthly instalments of \$47,350 including interest at				
5.15% through May 2012		2,277,904		

\$ 7,718,838	\$ 7,705,887

At December 31, 2007, scheduled maturities of advances are as follows:

2008	\$ 2,769,340
2009	2,373,378
2010	1,763,858
2011	540,955
2012	271,307
	<u>\$ 7,718,838</u>

The Bank also has agreements with the FHLB for irrevocable stand by letters of credit to secure municipal deposits totaling \$13,075,000. These letters of credit mature March 14, 2008. Interest expense on the above borrowings was \$423,437 and \$312,104 for the years ended December 31, 2007 and 2006, respectively.

#### Note 8 - Income taxes

Net deferred tax assets and liabilities include the following components:

	December 31,			
		2007	_	2006
Deferred tax assets Deferred tax liabilities	\$ —	1,052,143 (307,222)	\$	1,182,559 (240,863)
Net deferred tax assets (liabilities)	<u>\$</u>	744,921	<u>\$</u>	941,696

These amounts are included in the caption accrued interest receivable and other assets and accrued interest payable and other liabilities on the balance sheet at December 31, 2007 and 2006.

The consolidated provision for income taxes consists of the following:

		Year Ended December		
		2007		2006
Current Deferred	\$	411,960 (6,815)	\$	671,500 (168,574)
2	<u> </u>	405,145	<u>\$</u>	502,926

The provision for income taxes differs from that computed by applying statutory rates to income before income taxes primarily due to the effects of tax-exempt interest income and the increase in cash surrender value of BOLI.

#### Note 9 - Pension plan

The Bank sponsors two defined contribution 401(k) plans, which cover substantially all employees meeting eligibility requirements. Eligible employees may contribute a percentage of their annual earnings to the plans. The Bank's policy is to contribute to the plans up to 50% of the employee's elective deferral. The total amount contributed cannot exceed 5% of an employee's compensation. Expense recognized in 2007 and 2006 under these plans totaled \$54,754 and \$47,474, respectively. One of the plans is a non-leveraged employee stock ownership plan (ESOP). The ESOP held 70,115 and 66,352 of the Company's stock at December 31, 2007 and 2006, with a market value of \$1,980,763 and \$1,642,200, respectively. The ESOP shares are eligible to receive dividends and are considered outstanding shares for purposes of computing net income per share.

The Bank also has a Money Purchase Plan, which covers substantially all employees meeting eligibility requirements. The Plan agreement requires the Bank to contribute 5% of each eligible employee's compensation. Expense recognized in 2007 and 2006 under the plan totaled \$82,415 and \$86,911, respectively. In May 2006, the Money Purchase Plan was merged into the 401(k) Plan.

#### Note 10 - Related party transactions

The Bank has entered into transactions with the Company's and Bank's executive officers, directors, significant stockholders, and their affiliates. The aggregate amount of loans outstanding to such related parties at December 31, 2007 was \$1,090,645. During 2007, new loans to such related parties amounted to \$326,484 and repayments amounted to \$334,476. The aggregate amount of loans to such related parties at December 31, 2006 was \$1,098,637. During 2006, new loans to such related parties amounted to \$414,273 and repayments amounted to \$320,565.

The Bank held deposits of \$161,449 and \$189,320 for related parties at December 31, 2007 and 2006, respectively.

A director of the Company provides professional legal services to the Company. Fees for these services were \$42,000 in 2007 and \$50,000 in 2006.

#### Note 11 - Financial instruments with off-balance-sheet risk

The Bank is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments consist primarily of commitments to extend credit. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amounts recognized in the statements of financial condition. The Bank uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments. The Bank's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit is represented by the contractual notional amount of those instruments summarized as follows:

	December 31,			
	2007	2006		
Real estate mortgage loans	\$ 506,520	\$ 417,250		
Commercial loans	3,343,010	3,523,816		
Commercial credit lines	282,929	1,068,750		
Consumer credit lines	6,808,845	7,060,977		
Standby letters of credit	302,500	•		
	<u>\$ 11,243,810</u>	<u>\$ 12,344,293</u>		

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Bank evaluates each customer's creditworthiness on a case-by-case basis. The amount and type of collateral obtained, if deemed necessary by the Bank upon extension of credit, varies and is based on management's credit evaluation of the counterparty.

Note 12 - Fair value of financial instruments

The estimated fair values of the Company's financial instruments are as follows:

	Decembe	r 31, 2007	December 31, 2006		
	Carrying Amount	Fair <u>Value</u>	Carrying Amount	Fair Value	
Assets:					
Cash and due from banks	\$ 3,367,036	\$ 3,367,036	\$ 2,612,674	\$ 2,612,674	
Interest bearing					
deposits with banks	6,124,014	6,126,000	6,450,224	6,446,000	
Investment securities	63,417,317	63,402,000	68,319,700	68,204,879	
Loans, net of allowance	69,273,820	69,818,000	68,377,272	68,823,000	
Accrued interest					
receivable	659,158	659,158	757,791	757,791	
Liabilities:					
Deposits	\$ 124,952,031	\$ 110,265,000	\$ 128,835,731	\$122,920,000	
Accrued interest payable Advances from Federal	125,771	125,771	120,550	120,550	
Home Loan Bank	7,718,837	7,855,000	7,705,887	7,721,000	

The carrying amounts in the preceding table are included in the balance sheet under the applicable captions. The fair values of off-balance sheet financial instruments are not significant.

#### Note 13 - Regulatory matters

The Bank is subject to legal limitations on the amount of dividends that can be paid to the Company without regulatory approval. Generally, the dividend limit is equal to the current and preceding two years net income less dividends paid during the same period. For all practical purposes, the Company could not declare dividends materially in excess of the amount of dividends that could be paid by the Bank. The Company's retained earnings available for the payment of dividends was \$3,889,298 as of December 31, 2007.

The Bank is subject to various regulatory capital requirements administered by Federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios of Total and Tier I capital to risk weighted assets, and of Tier 1 capital to average assets as defined in the regulations. Management believes as of December 31, 2007, that the Bank meets all capital adequacy requirements to which it is subject.

As of June 30, 2006, the most recent notification from the Office of the Comptroller of the Currency categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Bank must maintain minimum Total risk-based, Tier I risk-based, and Tier I leverage ratios as set forth in the table. There are no conditions or events since that notification that management believes have changed the institution's category.

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			For Cap	oital	To Be Capitalize Prompt C	ed Under
	Actual	Actual	Adequacy P	urposes	Action Pr	ovisions
	Amount	Ratio	Amount	Ratio	Amount	Ratio
As of December 31, 2007:						
Total capital (to risk						
weighted assets) Tier I capital (to risk	\$16,803,000	20.8%	\$ 6,477,000	8.0%	\$ 8,097,000	10.0%
weighted assets) Tier I capital (to	\$16,759,000	20.7%	\$ 3,239,000	4.0%	\$ 4,858,000	6.0%
average assets)	\$16,759,000	10.9%	\$ 6,125,000	4.0%	\$ 7,657,000	5.0%
As of December 31, 2006:						
Total capital (to risk						
weighted assets) Tier 1 capital (to risk	\$16,420,000	20.6%	\$ 6,367,000	8.0%	\$ 7,959,000	10.0%
weighted assets) Tier 1 capital (to	\$15,718,000	19.8%	\$ 3,183,000	4.0%	\$ 4,775,000	6.0%
average assets)	\$15,718,000	10.2%	\$ 6,244,000	4.0%	\$ 7,805,000	5.0%

#### Note 14 - Stock split

On March 7, 2006, the Board of Directors declared a three-for-two stock split. All common stock, additional paid in capital, share and per share amounts in the financial statements have been adjusted retroactively for the split.

#### DELHI BANK CORP. & SUBSIDIARY

#### Delhi Bank Corp.

#### **DIRECTORS**

Timothy C. Townsend - Chairman of the Board

Robert W. Armstrong - President & CEO

Andrew F. Davis III

Michael Finberg

Bruce McKeegan

Paul J. Roach

Ann S. Morris

Raymond Christensen

#### **OFFICERS**

Robert W. Armstrong - President & CEO

Gretchen E. Rossley - Secretary

Peter V. Gioffe - Treasurer

Suzanne L. MacDonald - Vice President

#### The Delaware National Bank of Delhi Executive Officers

Robert W. Armstrong - President & CEO

Gretchen E. Rossley - Vice President of Administration

Peter V. Gioffe - Vice President, Cashier

Duane R. Sturdevant - Vice President, Lending

Terry A. Mostert - Vice President of Customer Service

David E. Wakin - Vice President of Information Systems

Suzanne L. MacDonald - Vice President of Human Resources

You should rely only on the information contained in this offering circular. Delhi Bank Corp. has not authorized anyone to provide you with different information. This offering circular does not constitute an offer to sell or a solicitation of an offer to buy any of the securities offered by this offering circular in any jurisdiction in which, or to any person to whom, such offer or solicitation is not authorized or in which the person making the solicitation is not qualified to do so. Neither the delivery of this offering circular nor any sale hereunder shall under any circumstances create any implication that there has been no change in the affairs of Delhi Bank Corp. since any of the dates as of which information is furnished in this offering circular or since the date of this offering circular.

### **DELHI BANK CORP.**

# DIVIDEND REINVESTMENT AND OPTIONAL CASH PURCHASE PLAN

165,000 Shares of Common Stock

**OFFERING CIRCULAR** 

March 20, 2008

# PART III EXHIBITS

Exhibit No.	<b>Description</b>
2.1	Charter of Delhi Bank Corp.*
2.2	Bylaws of Delhi Bank Corp.*
4.1	Authorization Form*
10.1	Consent of Dannible & McKee, LLP
10.2	Consent of Muldoon Murphy & Aguggia LLP
11.1	Consent of Muldoon Murphy & Aguggia LLP Opinion of Muldoon Murphy & Aguggia LLP*

<sup>\*</sup> Previously filed.

#### **SIGNATURES**

The issuer has duly caused this offering statement to be signed on its behalf by the undersigned, there unto duly authorized, in the Village of Delhi, State of New York, on March <u>20</u>, 2008.

### DELHI BANK CORP.

By: Timothy C. Townsend
Chairman of the Board

This offering statement has been signed by the following persons in the capacities and on the dates indicated.

Robert W. Armstrong	Director, President and Chief Executive Officer	March <b>20</b> , 2008
Timothy C. Townsend	Chairman of the Board	March <u>Zo</u> , 2008
Peter V. Gioffe	Treasurer	March _20, 2008
Raymond Christensen	Director	March 20, 2008
Andrew F. Davis III	Director	March 20, 2008
Michael E. Finberg	Director	March <u>20</u> , 2008
Bruce J. McKeegan	Director	March <b>20</b> , 2008
Ann S. Morris	Director	March <u>Zo</u> , 2008
Paul J. Roach	Director	March <u>2</u> • , 2008

# Exhibit 10.1 Consent of Dannible & McKee, LLP

#### **CONSENT**

We hereby consent to the inclusion of our report dated March 5, 2008, on our audit of the financial statements of Delhi Bank Corp. as of December 31, 2007 and 2006, to be included in Delhi Bank Corp.'s Amendment No. 7 to the Offering Statement on Form 1-A to be filed with the Securities and Exchange Commission.

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Dannible & McKee, LLP

March <u>20</u>, 2008 Syracuse, New York

# Exhibit 10.2 Consent of Muldoon Murphy & Aguggia LLP

#### **CONSENT**

We hereby consent to the references to this firm and our opinion in, and the inclusion of our opinion as an exhibit to the Offering Statement on Form 1-A filed by Delhi Bank Corp. (the "Company"), and all amendments thereto, relating to the Dividend Reinvestment and Optional Cash Purchase Plan through which the Company is offering its common stock.

MULDOON MURPHY & AGUGGIA LLP

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Dated this 20th day of March 2008

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